

New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |  |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                       |                                      |                  |                   |
|-----------------------------|--|----------------|----------------|----------------|----------------|---------|--|------------------------|-----------------------|--------------------------------------|------------------|-------------------|
| SOC Code                    | Occupation Title   | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                       | Entry-Level Occupational Preparation |                  |                   |
|                             |  |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup> | Education                            | Experience       | Job Training      |
|                             | <b>Total, All Occupations</b>  | <b>53,874</b>  | <b>57,945</b>  | <b>4,071</b>   | <b>7.6%</b>    |         | <b>2,443</b>                                     | <b>3,660</b>           | <b>6,510</b>          |                                      |                  |                   |
| 11-0000                     | Management Occupations   | 3,457          | 3,809          | 352            | 10.2%          |         | 96   | 193                    | 324                   |                                      |                  |                   |
| 11-1000                     | Top Executives   | 966            | 1,048          | 82             | 8.5%           |         | 20   | 61                     | 89                    |                                      |                  |                   |
| 11-1011                     | Chief Executives   | 45             | 44             | -1             | -2.2%          |         | 1  | 2                      | 3                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-1021                     | General and Operations Managers  | 899            | 979            | 80             | 8.9%           |         | 19   | 58                     | 85                    | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-1031                     | Legislators  | 22             | 25             | 3              | 13.6%          |         | 0  | 1                      | 1                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 11-2000                     | Advertising, Marketing, Promotions, Public Relations, and Sales Managers                                 | 238            | 260            | 22             | 9.2%           |         | 6  | 15                     | 23                    |                                      |                  |                   |
| 11-2021                     | Marketing Managers   | 66             | 72             | 6              | 9.1%           | ↑       | 1  | 4                      | 6                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-2022                     | Sales Managers   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 11-2030                     | Public Relations and Fundraising Managers  | n              | n              | n              | n              | ↑       | n  | n                      | n                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-3000                     | Operations Specialties Managers  | 756            | 841            | 85             | 11.2%          |         | 16   | 42                     | 66                    |                                      |                  |                   |
| 11-3010                     | Administrative Services and Facilities Managers  | 65             | 68             | 3              | 4.6%           |         | 2  | 3                      | 5                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 11-3021                     | Computer and Information Systems Managers  | 258            | 284            | 26             | 10.1%          | ↑       | 4  | 15                     | 22                    | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-3031                     | Financial Managers   | 261            | 310            | 49             | 18.8%          | ↑       | 6  | 14                     | 25                    | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-3051                     | Industrial Production Managers   | 53             | 54             | 1              | 1.9%           |         | 1  | 2                      | 3                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-3061                     | Purchasing Managers  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-3071                     | Transportation, Storage, and Distribution Managers   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | 5 yrs.or more    | None              |
| 11-3111                     | Compensation and Benefits Managers   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-3121                     | Human Resources Managers   | 50             | 53             | 3              | 6.0%           |         | 1  | 3                      | 4                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-3131                     | Training and Development Managers  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-9000                     | Other Management Occupations   | 1,497          | 1,660          | 163            | 10.9%          |         | 54   | 75                     | 145                   |                                      |                  |                   |
| 11-9013                     | Farmers, Ranchers, and Other Agricultural Managers   | 397            | 393            | -4             | -1.0%          |         | 24   | 14                     | 38                    | HS diploma /equivalent               | 5 yrs.or more    | None              |
| 11-9021                     | Construction Managers  | 60             | 70             | 10             | 16.7%          |         | 1  | 3                      | 5                     | Bachelor's degree                    | None             | Moderate-term OJT |
| 11-9031                     | Education Administrators, Preschool and Childcare Center/Program   | 31             | 32             | 1              | 3.2%           |         | 1  | 2                      | 3                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 11-9032                     | Education Administrators, Elementary and Secondary School  | 133            | 142            | 9              | 6.8%           |         | 3  | 6                      | 10                    | Master's degree                      | 5 yrs.or more    | None              |
| 11-9033                     | Education Administrators, Postsecondary  | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | Less than 5 yrs. | None              |
| 11-9039                     | Education Administrators, All Other  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 11-9041                     | Architectural and Engineering Managers   | 83             | 88             | 5              | 6.0%           |         | 2  | 4                      | 6                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-9051                     | Food Service Managers  | 86             | 103            | 17             | 19.8%          | ↑       | 3  | 8                      | 13                    | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 11-9081                     | Lodging Managers   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 11-9111                     | Medical and Health Services Managers   | 176            | 236            | 60             | 34.1%          | ↑       | 5  | 10                     | 21                    | Bachelor's degree                    | Less than 5 yrs. | None              |
| 11-9121                     | Natural Sciences Managers  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-9131                     | Postmasters and Mail Superintendents   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | Less than 5 yrs. | Moderate-term OJT |
| 11-9141                     | Property, Real Estate, and Community Association Managers  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 11-9151                     | Social and Community Service Managers  | 75             | 88             | 13             | 17.3%          | ↑       | 2  | 4                      | 7                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 11-9161                     | Emergency Management Directors   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 11-9171                     | Funeral Home Managers  | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | Less than 5 yrs. | None              |
| 11-9198                     | Personal Service Managers; Entertainment & Recreation Managers, Except Gambling; and Managers, All Other | 131            | 163            | 32             | 24.4%          | ↑       | 3  | 7                      | 13                    | Bachelor's degree                    | Less than 5 yrs. | None              |
| 13-0000                     | Business and Financial Operations Occupations  | 2,380          | 2,520          | 140            | 5.9%           |         | 65   | 140                    | 219                   |                                      |                  |                   |
| 13-1000                     | Business Operations Specialists  | 1,625          | 1,710          | 85             | 5.2%           |         | 44   | 97                     | 149                   |                                      |                  |                   |
| 13-1020                     | Buyers and Purchasing Agents   | 78             | 74             | -4             | -5.1%          |         | 3  | 5                      | 8                     | Bachelor's degree                    | None             | Moderate-term OJT |
| 13-1031                     | Claims Adjusters, Examiners, and Investigators   | 316            | 309            | -7             | -2.2%          |         | 7  | 16                     | 22                    | HS diploma /equivalent               | None             | Long-term OJT     |
| 13-1041                     | Compliance Officers  | 77             | 82             | 5              | 6.5%           |         | 2  | 4                      | 6                     | Bachelor's degree                    | None             | Moderate-term OJT |
| 13-1051                     | Cost Estimators  | 52             | 54             | 2              | 3.8%           |         | 2  | 3                      | 5                     | Bachelor's degree                    | None             | Moderate-term OJT |
| 13-1071                     | Human Resources Specialists  | 147            | 161            | 14             | 9.5%           | ↑       | 4  | 10                     | 15                    | Bachelor's degree                    | None             | None              |
| 13-1075                     | Labor Relations Specialists  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 13-1081                     | Logisticians   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 13-1111                     | Management Analysts  | 148            | 157            | 9              | 6.1%           |         | 5  | 9                      | 15                    | Bachelor's degree                    | Less than 5 yrs. | None              |
| 13-1121                     | Meeting, Convention, and Event Planners  | 60             | 67             | 7              | 11.7%          | ↑       | 2  | 5                      | 8                     | Bachelor's degree                    | None             | None              |
| 13-1131                     | Fundraisers  | n              | n              | n              | n              | ↑       | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 13-1141                     | Compensation, Benefits, and Job Analysis Specialists   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 13-1151                     | Training and Development Specialists   | 131            | 143            | 12             | 9.2%           | ↑       | 4  | 8                      | 13                    | Bachelor's degree                    | Less than 5 yrs. | None              |

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|-----------------------------|---|----------------|----------------|----------------|----------------|---------|--|------------------------|-----------------------|--------------------------------------|------------------|----------------------|
| SOC Code                    | Occupation Title  | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                       | Entry-Level Occupational Preparation |                  |                      |
|                             |   |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup> | Education                            | Experience       | Job Training         |
| 13-1161                     | Market Research Analysts and Marketing Specialists  | 112            | 128            | 16             | 14.3%          | ↑       | 3  | 9                      | 14                    | Bachelor's degree                    | None             | None                 |
| 13-1198                     | Project Management Specialists and Business Operations Specialists, All Other                       | 382            | 402            | 20             | 5.2%           |         | 9  | 19                     | 30                    | Bachelor's degree                    | None             | None                 |
| 13-2000                     | Financial Specialists   | 755            | 810            | 55             | 7.3%           |         | 21   | 44                     | 71                    |                                      |                  |                      |
| 13-2011                     | Accountants and Auditors  | 343            | 375            | 32             | 9.3%           | ↑       | 10   | 21                     | 34                    | Bachelor's degree                    | None             | None                 |
| 13-2020                     | Property Appraisers and Assessors   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | Long-term OJT        |
| 13-2031                     | Budget Analysts   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 13-2041                     | Credit Analysts   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 13-2052                     | Personal Financial Advisors   | 55             | 65             | 10             | 18.2%          |         | 1  | 3                      | 5                     | Bachelor's degree                    | None             | Long-term OJT        |
| 13-2053                     | Insurance Underwriters  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | Moderate-term OJT    |
| 13-2061                     | Financial Examiners   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | Long-term OJT        |
| 13-2071                     | Credit Counselors   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | Moderate-term OJT    |
| 13-2072                     | Loan Officers   | 90             | 92             | 2              | 2.2%           |         | 2  | 5                      | 7                     | Bachelor's degree                    | Less than 5 yrs. | Moderate-term OJT    |
| 13-2081                     | Tax Examiners and Collectors, and Revenue Agents  | 35             | 38             | 3              | 8.6%           |         | 1  | 2                      | 3                     | Bachelor's degree                    | None             | Moderate-term OJT    |
| 13-2082                     | Tax Preparers   | 45             | 44             | -1             | -2.2%          |         | 2  | 2                      | 4                     | HS diploma /equivalent               | None             | Moderate-term OJT    |
| 13-2098                     | Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other | 111            | 118            | 7              | 6.3%           |         | 2  | 6                      | 9                     | Bachelor's degree                    | None             | None                 |
| 15-0000                     | Computer and Mathematical Occupations   | 3,128          | 3,517          | 389            | 12.4%          |         | 70   | 163                    | 272                   |                                      |                  |                      |
| 15-1200                     | Computer Occupations  | 2,951          | 3,288          | 337            | 11.4%          |         | 66   | 154                    | 254                   |                                      |                  |                      |
| 15-1211                     | Computer Systems Analysts   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 15-1212                     | Information Security Analysts   | n              | n              | n              | n              | ↑       | n  | n                      | n                     | Bachelor's degree                    | Less than 5 yrs. | None                 |
| 15-1221                     | Computer and Information Research Scientists  | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None             | None                 |
| 15-1231                     | Computer Network Support Specialists  | 83             | 91             | 8              | 9.6%           | ↑       | 2  | 5                      | 8                     | Associate's degree                   | None             | None                 |
| 15-1232                     | Computer User Support Specialists   | 316            | 324            | 8              | 2.5%           | ↑       | 6  | 17                     | 24                    | Some college, no degree              | None             | None                 |
| 15-1241                     | Computer Network Architects   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | 5 yrs.or more    | None                 |
| 15-1244                     | Network and Computer Systems Administrators   | 227            | 234            | 7              | 3.1%           |         | 4  | 11                     | 16                    | Bachelor's degree                    | None             | None                 |
| 15-1245                     | Database Administrators and Architects  | 94             | 102            | 8              | 8.5%           |         | 2  | 5                      | 8                     | Bachelor's degree                    | None             | None                 |
| 15-1251                     | Computer Programmers  | 208            | 186            | -22            | -10.6%         |         | 4  | 9                      | 11                    | Bachelor's degree                    | None             | None                 |
| 15-1256                     | Software Developers and Software Quality Assurance Analysts and Testers                             | n              | n              | n              | n              | ↑       | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 15-1257                     | Web Developers and Digital Interface Designers  | 77             | 87             | 10             | 13.0%          | ↑       | 2  | 4                      | 7                     | Bachelor's degree                    | None             | None                 |
| 15-1299                     | Computer Occupations, All Other   | n              | n              | n              | n              | ↑       | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 15-2000                     | Mathematical Science Occupations  | n              | n              | n              | n              |         | n  | n                      | n                     |                                      |                  |                      |
| 15-2011                     | Actuaries   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | Long-term OJT        |
| 15-2021                     | Mathematicians  | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None             | None                 |
| 15-2031                     | Operations Research Analysts  | n              | n              | n              | n              | ↑       | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 15-2041                     | Statisticians   | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None             | None                 |
| 15-2098                     | Data Scientists and Mathematical Science Occupations, All Other                                     | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 17-0000                     | Architecture and Engineering Occupations  | 745            | 803            | 58             | 7.8%           |         | 19   | 38                     | 63                    |                                      |                  |                      |
| 17-1000                     | Architects, Surveyors, and Cartographers  | 22             | 24             | 2              | 9.1%           |         | 1  | 1                      | 2                     |                                      |                  |                      |
| 17-1011                     | Architects, Except Landscape and Naval  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | Internship/residency |
| 17-1021                     | Cartographers and Photogrammetrists   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 17-1022                     | Surveyors   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | Internship/residency |
| 17-2000                     | Engineers   | 447            | 495            | 48             | 10.7%          |         | 10   | 20                     | 35                    |                                      |                  |                      |
| 17-2011                     | Aerospace Engineers   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 17-2031                     | Biomedical Engineers  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 17-2041                     | Chemical Engineers  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 17-2051                     | Civil Engineers   | 62             | 77             | 15             | 24.2%          | ↑       | 1  | 4                      | 7                     | Bachelor's degree                    | None             | None                 |
| 17-2061                     | Computer Hardware Engineers   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 17-2071                     | Electrical Engineers  | 41             | 43             | 2              | 4.9%           |         | 1  | 2                      | 3                     | Bachelor's degree                    | None             | None                 |
| 17-2081                     | Environmental Engineers   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 17-2111                     | Health and Safety Engineers, Except Mining Safety Engineers and Inspectors                          | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 17-2112                     | Industrial Engineers  | 143            | 161            | 18             | 12.6%          | ↑       | 3  | 6                      | 11                    | Bachelor's degree                    | None             | None                 |
| 17-2131                     | Materials Engineers   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |

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| SOC Code                    | Occupation Title  | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                       | Entry-Level Occupational Preparation |            |                      |
|                             |   |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup> | Education                            | Experience | Job Training         |
| 17-2141                     | Mechanical Engineers  | 149            | 161            | 12             | 8.1%           |         | 3  | 6                      | 10                    | Bachelor's degree                    | None       | None                 |
| 17-2199                     | Engineers, All Other  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 17-3000                     | Drafters, Engineering Technicians, and Mapping Technicians                            | 276            | 284            | 8              | 2.9%           |         | 8  | 18                     | 27                    |                                      |            |                      |
| 17-3011                     | Architectural and Civil Drafters  | 55             | 59             | 4              | 7.3%           |         | 2  | 4                      | 6                     | Associate's degree                   | None       | None                 |
| 17-3013                     | Mechanical Drafters   | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None       | None                 |
| 17-3022                     | Civil Engineering Technicians   | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None       | None                 |
| 17-3023                     | Electrical and Electronics Engineering Technicians                                    | 43             | 44             | 1              | 2.3%           |         | 1  | 3                      | 4                     | Associate's degree                   | None       | None                 |
| 17-3026                     | Industrial Engineering Technicians  | 29             | 29             | 0              | 0.0%           |         | 1  | 2                      | 3                     | Associate's degree                   | None       | None                 |
| 17-3027                     | Mechanical Engineering Technicians  | 64             | 65             | 1              | 1.6%           |         | 2  | 4                      | 6                     | Associate's degree                   | None       | None                 |
| 17-3031                     | Surveying and Mapping Technicians   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None       | Moderate-term OJT    |
| 17-3098                     | Calibration and Engineering Technologists and Technicians, Except Drafters, All Other | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None       | None                 |
| 19-0000                     | Life, Physical, and Social Science Occupations  | 556            | 595            | 39             | 7.0%           |         | 12   | 41                     | 57                    |                                      |            |                      |
| 19-1000                     | Life Scientists   | 150            | 161            | 11             | 7.3%           |         | 3  | 10                     | 14                    |                                      |            |                      |
| 19-1013                     | Soil and Plant Scientists   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-1021                     | Biochemists and Biophysicists   | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None       | None                 |
| 19-1022                     | Microbiologists   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-1023                     | Zoologists and Wildlife Biologists  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-1029                     | Biological Scientists, All Other  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-1031                     | Conservation Scientists   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-1032                     | Foresters   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-1041                     | Epidemiologists   | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None       | None                 |
| 19-1042                     | Medical Scientists, Except Epidemiologists  | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None       | None                 |
| 19-2000                     | Physical Scientists   | 60             | 62             | 2              | 3.3%           |         | 1  | 4                      | 5                     |                                      |            |                      |
| 19-2011                     | Astronomers   | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None       | None                 |
| 19-2012                     | Physicists  | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None       | None                 |
| 19-2031                     | Chemists  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-2032                     | Materials Scientists  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-2041                     | Environmental Scientists and Specialists, Including Health                            | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-2042                     | Geoscientists, Except Hydrologists and Geographers                                    | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-2043                     | Hydrologists  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-2099                     | Physical Scientists, All Other  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-3000                     | Social Scientists and Related Workers   | 95             | 98             | 3              | 3.2%           |         | 2  | 6                      | 8                     |                                      |            |                      |
| 19-3011                     | Economists  | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None       | None                 |
| 19-3031                     | Clinical, Counseling, and School Psychologists  | 26             | 28             | 2              | 7.7%           |         | 1  | 1                      | 2                     | Doctoral/professional degree         | None       | Internship/residency |
| 19-3041                     | Sociologists  | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None       | None                 |
| 19-3051                     | Urban and Regional Planners   | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None       | None                 |
| 19-3091                     | Anthropologists and Archeologists   | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None       | None                 |
| 19-3093                     | Historians  | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None       | None                 |
| 19-3099                     | Social Scientists and Related Workers, All Other                                      | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-4000                     | Life, Physical, and Social Science Technicians  | 173            | 188            | 15             | 8.7%           |         | 4  | 18                     | 24                    |                                      |            |                      |
| 19-4021                     | Biological Technicians  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-4031                     | Chemical Technicians  | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None       | Moderate-term OJT    |
| 19-4042                     | Environmental Science and Protection Technicians, Including Health                    | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None       | None                 |
| 19-4061                     | Social Science Research Assistants  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None       | None                 |
| 19-4099                     | Life, Physical, and Social Science Technicians, All Other                             | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None       | None                 |
| 19-5000                     | Occupational Health and Safety Specialists and Technicians                            | 78             | 86             | 8              | 10.3%          |         | 2  | 4                      | 7                     |                                      |            |                      |
| 19-5011                     | Occupational Health and Safety Specialists  | 72             | 80             | 8              | 11.1%          | ↑       | 2  | 3                      | 6                     | Bachelor's degree                    | None       | None                 |
| 19-5012                     | Occupational Health and Safety Technicians  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None       | Moderate-term OJT    |
| 21-0000                     | Community and Social Service Occupations  | 870            | 973            | 103            | 11.8%          |         | 32   | 59                     | 101                   |                                      |            |                      |
| 21-1000                     | Counselors, Social Workers, and Other Community and Social Service Specialists        | 696            | 806            | 110            | 15.8%          |         | 25   | 48                     | 84                    |                                      |            |                      |
| 21-1012                     | Educational, Guidance, School, and Vocational Counselors                              | 116            | 125            | 9              | 7.8%           |         | 4  | 7                      | 12                    | Master's degree                      | None       | None                 |

New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |  |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                       |                                      |                  |                      |
|-----------------------------|--|----------------|----------------|----------------|----------------|---------|--|------------------------|-----------------------|--------------------------------------|------------------|----------------------|
| SOC Code                    | Occupation Title   | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                       | Entry-Level Occupational Preparation |                  |                      |
|                             |  |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup> | Education                            | Experience       | Job Training         |
| 21-1013                     | Marriage and Family Therapists   | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None             | Internship/residency |
| 21-1015                     | Rehabilitation Counselors  | 32             | 36             | 4              | 12.5%          |         | 1  | 2                      | 3                     | Master's degree                      | None             | None                 |
| 21-1018                     | Substance Abuse, Behavioral Disorder, and Mental Health Counselors     | 163            | 202            | 39             | 23.9%          | ↑       | 6  | 11                     | 21                    | Bachelor's degree                    | None             | None                 |
| 21-1019                     | Counselors, All Other  | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None             | None                 |
| 21-1021                     | Child, Family, and School Social Workers                               | 51             | 55             | 4              | 7.8%           |         | 2  | 3                      | 5                     | Bachelor's degree                    | None             | None                 |
| 21-1022                     | Healthcare Social Workers  | 53             | 59             | 6              | 11.3%          | ↑       | 2  | 4                      | 7                     | Master's degree                      | None             | Internship/residency |
| 21-1023                     | Mental Health and Substance Abuse Social Workers                       | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None             | Internship/residency |
| 21-1029                     | Social Workers, All Other  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 21-1091                     | Health Educators   | 24             | 27             | 3              | 12.5%          |         | 1  | 2                      | 3                     | Bachelor's degree                    | None             | None                 |
| 21-1092                     | Probation Officers and Correctional Treatment Specialists              | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | Short-term OJT       |
| 21-1093                     | Social and Human Service Assistants                                    | 173            | 206            | 33             | 19.1%          | ↑       | 8  | 14                     | 25                    | HS diploma /equivalent               | None             | Short-term OJT       |
| 21-1094                     | Community Health Workers   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT       |
| 21-1099                     | Community and Social Service Specialists, All Other                    | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 21-2000                     | Religious Workers  | 174            | 167            | -7             | -4.0%          |         | 7  | 11                     | 17                    |                                      |                  |                      |
| 21-2011                     | Clergy   | 94             | 90             | -4             | -4.3%          |         | 4  | 5                      | 9                     | Bachelor's degree                    | None             | Moderate-term OJT    |
| 21-2021                     | Directors, Religious Activities and Education                          | 59             | 57             | -2             | -3.4%          |         | 2  | 4                      | 6                     | Bachelor's degree                    | Less than 5 yrs. | None                 |
| 21-2099                     | Religious Workers, All Other   | 21             | 20             | -1             | -4.8%          |         | 1  | 1                      | 2                     | Bachelor's degree                    | None             | None                 |
| 23-0000                     | Legal Occupations  | 130            | 138            | 8              | 6.2%           |         | 4  | 6                      | 11                    |                                      |                  |                      |
| 23-1000                     | Lawyers, Judges, and Related Workers                                   | 58             | 62             | 4              | 6.9%           |         | 1  | 1                      | 2                     |                                      |                  |                      |
| 23-1011                     | Lawyers  | 44             | 48             | 4              | 9.1%           |         | 1  | 1                      | 2                     | Doctoral/professional degree         | None             | None                 |
| 23-1021                     | Administrative Law Judges, Adjudicators, and Hearing Officers          | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | 5 yrs.or more    | Short-term OJT       |
| 23-1022                     | Arbitrators, Mediators, and Conciliators                               | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | Less than 5 yrs. | Moderate-term OJT    |
| 23-1023                     | Judges, Magistrate Judges, and Magistrates                             | 10             | 10             | 0              | 0.0%           |         | 0  | 0                      | 0                     | Doctoral/professional degree         | 5 yrs.or more    | Short-term OJT       |
| 23-2000                     | Legal Support Workers  | 72             | 76             | 4              | 5.6%           |         | 3  | 4                      | 7                     |                                      |                  |                      |
| 23-2011                     | Paralegals and Legal Assistants  | 62             | 66             | 4              | 6.5%           |         | 2  | 4                      | 6                     | Associate's degree                   | None             | None                 |
| 23-2091                     | Court Reporters  | 7              | 7              | 0              | 0.0%           |         | 0  | 0                      | 0                     | Postsec. non-degree award            | None             | Short-term OJT       |
| 23-2099                     | Legal Support Workers, All Other                                       | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None             | None                 |
| 25-0000                     | Education, Training, and Library Occupations                           | 4,233          | 4,551          | 318            | 7.5%           |         | 182  | 203                    | 417                   |                                      |                  |                      |
| 25-1000                     | Postsecondary Teachers   | 823            | 908            | 85             | 10.3%          |         | 39   | 40                     | 87                    |                                      |                  |                      |
| 25-1011                     | Business Teachers, Postsecondary                                       | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1021                     | Computer Science Teachers, Postsecondary                               | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1022                     | Mathematical Science Teachers, Postsecondary                           | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1032                     | Engineering Teachers, Postsecondary                                    | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1042                     | Biological Science Teachers, Postsecondary                             | n              | n              | n              | n              | ↑       | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1051                     | Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1052                     | Chemistry Teachers, Postsecondary                                      | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1053                     | Environmental Science Teachers, Postsecondary                          | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1054                     | Physics Teachers, Postsecondary  | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1061                     | Anthropology and Archeology Teachers, Postsecondary                    | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1062                     | Area, Ethnic, and Cultural Studies Teachers, Postsecondary             | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1063                     | Economics Teachers, Postsecondary                                      | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1064                     | Geography Teachers, Postsecondary                                      | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1065                     | Political Science Teachers, Postsecondary                              | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1067                     | Sociology Teachers, Postsecondary                                      | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1069                     | Social Sciences Teachers, Postsecondary, All Other                     | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1071                     | Health Specialties Teachers, Postsecondary                             | n              | n              | n              | n              | ↑       | n  | n                      | n                     | Doctoral/professional degree         | Less than 5 yrs. | None                 |
| 25-1081                     | Education Teachers, Postsecondary                                      | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | Less than 5 yrs. | None                 |
| 25-1121                     | Art, Drama, and Music Teachers, Postsecondary                          | n              | n              | n              | n              | ↑       | n  | n                      | n                     | Master's degree                      | None             | None                 |
| 25-1122                     | Communications Teachers, Postsecondary                                 | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1123                     | English Language and Literature Teachers, Postsecondary                | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1124                     | Foreign Language and Literature Teachers, Postsecondary                | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1125                     | History Teachers, Postsecondary  | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 25-1126                     | Philosophy and Religion Teachers, Postsecondary                        | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |

New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |   |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                       |                                      |                  |                   |
|-----------------------------|---|----------------|----------------|----------------|----------------|---------|--|------------------------|-----------------------|--------------------------------------|------------------|-------------------|
| SOC Code                    | Occupation Title  | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                       | Entry-Level Occupational Preparation |                  |                   |
|                             |   |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup> | Education                            | Experience       | Job Training      |
| 25-1194                     | Vocational Education Teachers, Postsecondary                              | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 25-1199                     | Postsecondary Teachers, All Other   | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None              |
| 25-2000                     | Preschool, Primary, Secondary, and Special Education School Teachers      | 1,837          | 1,985          | 148            | 8.1%           |         | 62   | 84                     | 161                   |                                      |                  |                   |
| 25-2011                     | Preschool Teachers, Except Special Education                              | 300            | 353            | 53             | 17.7%          | ↑       | 13   | 19                     | 37                    | Associate's degree                   | None             | None              |
| 25-2012                     | Kindergarten Teachers, Except Special Education                           | 63             | 67             | 4              | 6.3%           |         | 3  | 4                      | 7                     | Bachelor's degree                    | None             | None              |
| 25-2021                     | Elementary School Teachers, Except Special Education                      | 519            | 550            | 31             | 6.0%           |         | 16   | 21                     | 40                    | Bachelor's degree                    | None             | None              |
| 25-2022                     | Middle School Teachers, Except Special and Career/Technical Education     | 321            | 341            | 20             | 6.2%           |         | 10   | 13                     | 25                    | Bachelor's degree                    | None             | None              |
| 25-2023                     | Career/Technical Education Teachers, Middle School                        | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 25-2031                     | Secondary School Teachers, Except Special and Career/Technical Education  | 339            | 360            | 21             | 6.2%           |         | 9  | 14                     | 25                    | Bachelor's degree                    | None             | None              |
| 25-2032                     | Career/Technical Education Teachers, Secondary School                     | 48             | 51             | 3              | 6.3%           |         | 1  | 2                      | 3                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 25-2051                     | Special Education Teachers, Preschool                                     | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 25-2052                     | Special Education Teachers, Kindergarten and Elementary School            | 130            | 138            | 8              | 6.2%           |         | 4  | 5                      | 10                    | Bachelor's degree                    | None             | None              |
| 25-2057                     | Special Education Teachers, Middle School                                 | 44             | 47             | 3              | 6.8%           |         | 2  | 2                      | 4                     | Bachelor's degree                    | None             | None              |
| 25-2058                     | Special Education Teachers, Secondary School                              | 61             | 65             | 4              | 6.6%           |         | 2  | 2                      | 4                     | Bachelor's degree                    | None             | None              |
| 25-2059                     | Special Education Teachers, All Other                                     | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 25-3000                     | Other Teachers and Instructors  | 275            | 300            | 25             | 9.1%           |         | 17   | 15                     | 34                    |                                      |                  |                   |
| 25-3011                     | Adult Basic and Secondary Education and Literacy Teachers and Instructors | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 25-3021                     | Self-Enrichment Education Teachers  | 67             | 76             | 9              | 13.4%          | ↑       | 4  | 4                      | 9                     | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 25-3031                     | Substitute Teachers, Short-Term   | 93             | 104            | 11             | 11.8%          | ↑       | 6  | 5                      | 12                    | Bachelor's degree                    | None             | None              |
| 25-3097                     | Teachers and Instructors, All Other, Except Substitute Teachers           | 95             | 105            | 10             | 10.5%          | ↑       | 6  | 5                      | 12                    | Bachelor's degree                    | None             | None              |
| 25-4000                     | Librarians, Curators, and Archivists                                      | 240            | 249            | 9              | 3.8%           |         | 15   | 13                     | 29                    |                                      |                  |                   |
| 25-4011                     | Archivists  | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None             | None              |
| 25-4012                     | Curators  | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None             | None              |
| 25-4013                     | Museum Technicians and Conservators                                       | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 25-4022                     | Librarians and Media Collections Specialists                              | 112            | 121            | 9              | 8.0%           |         | 6  | 5                      | 12                    | Master's degree                      | None             | None              |
| 25-4031                     | Library Technicians   | 99             | 97             | -2             | -2.0%          |         | 8  | 6                      | 14                    | Postsec. non-degree award            | None             | None              |
| 25-9000                     | Other Education, Training, and Library Occupations                        | 1,058          | 1,109          | 51             | 4.8%           |         | 49   | 50                     | 104                   |                                      |                  |                   |
| 25-9031                     | Instructional Coordinators  | 83             | 72             | -11            | -13.3%         |         | 4  | 3                      | 6                     | Master's degree                      | 5 yrs.or more    | None              |
| 25-9044                     | Teaching Assistants, Postsecondary  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 25-9045                     | Teaching Assistants, Except Postsecondary                                 | 961            | 1,022          | 61             | 6.3%           |         | 44   | 46                     | 96                    | Some college, no degree              | None             | None              |
| 25-9099                     | Education, Training, and Library Workers, All Other                       | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 27-0000                     | Arts, Design, Entertainment, Sports, and Media Occupations                | 831            | 915            | 84             | 10.1%          |         | 35   | 57                     | 100                   |                                      |                  |                   |
| 27-1000                     | Art and Design Workers  | 217            | 220            | 3              | 1.4%           |         | 7  | 13                     | 20                    |                                      |                  |                   |
| 27-1011                     | Art Directors   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | 5 yrs.or more    | None              |
| 27-1012                     | Craft Artists   | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Long-term OJT     |
| 27-1013                     | Fine Artists, Including Painters, Sculptors, and Illustrators             | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | Long-term OJT     |
| 27-1014                     | Multimedia Artists and Animators  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 27-1021                     | Commercial and Industrial Designers                                       | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 27-1023                     | Floral Designers  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 27-1024                     | Graphic Designers   | 60             | 59             | -1             | -1.7%          |         | 2  | 4                      | 6                     | Bachelor's degree                    | None             | None              |
| 27-1025                     | Interior Designers  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 27-1026                     | Merchandise Displayers and Window Trimmers                                | 55             | 55             | 0              | 0.0%           |         | 2  | 3                      | 5                     | HS diploma /equivalent               | None             | Short-term OJT    |
| 27-1027                     | Set and Exhibit Designers   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 27-2000                     | Entertainers and Performers, Sports and Related Workers                   | 259            | 306            | 47             | 18.1%          |         | 16   | 22                     | 43                    |                                      |                  |                   |
| 27-2012                     | Producers and Directors   | 23             | 25             | 2              | 8.7%           |         | 0  | 2                      | 2                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 27-2022                     | Coaches and Scouts  | n              | n              | n              | n              | ↑       | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 27-2032                     | Choreographers  | n              | n              | n              | n              | ↑       | n  | n                      | n                     | HS diploma /equivalent               | 5 yrs.or more    | Long-term OJT     |
| 27-2041                     | Music Directors and Composers   | 18             | 19             | 1              | 5.6%           |         | 1  | 1                      | 2                     | Bachelor's degree                    | Less than 5 yrs. | None              |
| 27-2042                     | Musicians and Singers   | 39             | 38             | -1             | -2.6%          |         | 2  | 2                      | 4                     | No formal education                  | None             | Long-term OJT     |
| 27-3000                     | Media and Communication Workers   | 302            | 325            | 23             | 7.6%           |         | 10   | 19                     | 31                    |                                      |                  |                   |
| 27-3011                     | Radio and Television Announcers   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 27-3023                     | News Analysts, Reporters, and Journalists                                 | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None              |
| 27-3031                     | Public Relations Specialists  | 124            | 143            | 19             | 15.3%          | ↑       | 3  | 9                      | 14                    | Bachelor's degree                    | None             | None              |

New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |   |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                       |                                      |                  |                      |
|-----------------------------|---|----------------|----------------|----------------|----------------|---------|--|------------------------|-----------------------|--------------------------------------|------------------|----------------------|
| SOC Code                    | Occupation Title  | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                       | Entry-Level Occupational Preparation |                  |                      |
|                             |   |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup> | Education                            | Experience       | Job Training         |
| 27-3041                     | Editors   | 24             | 24             | 0              | 0.0%           |         | 1  | 2                      | 3                     | Bachelor's degree                    | Less than 5 yrs. | None                 |
| 27-3042                     | Technical Writers   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | Less than 5 yrs. | Short-term OJT       |
| 27-3043                     | Writers and Authors   | 129            | 133            | 4              | 3.1%           |         | 5  | 7                      | 12                    | Bachelor's degree                    | None             | Long-term OJT        |
| 27-3091                     | Interpreters and Translators  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 27-3099                     | Media and Communication Workers, All Other                                    | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT       |
| 27-4000                     | Media and Communication Equipment Workers                                     | 53             | 64             | 11             | 20.8%          |         | 2  | 4                      | 7                     |                                      |                  |                      |
| 27-4011                     | Audio and Video Equipment Technicians   | n              | n              | n              | n              |         | n  | n                      | n                     | Postsec. non-degree award            | None             | Short-term OJT       |
| 27-4012                     | Broadcast Technicians   | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None             | Short-term OJT       |
| 27-4014                     | Sound Engineering Technicians   | n              | n              | n              | n              |         | n  | n                      | n                     | Postsec. non-degree award            | None             | Short-term OJT       |
| 27-4021                     | Photographers   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT    |
| 27-4031                     | Camera Operators, Television, Video, and Motion Picture                       | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 27-4098                     | Lighting Technicians and Media and Communication Equipment Workers, All Other | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT       |
| 29-0000                     | Healthcare Practitioners and Technical Occupations                            | 3,730          | 4,167          | 437            | 11.7%          |         | 99   | 118                    | 261                   |                                      |                  |                      |
| 29-1000                     | Health Diagnosing and Treating Practitioners                                  | 2,512          | 2,829          | 317            | 12.6%          |         | 64   | 64                     | 160                   |                                      |                  |                      |
| 29-1011                     | Chiropractors   | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 29-1021                     | Dentists, General   | 52             | 57             | 5              | 9.6%           |         | 1  | 0                      | 1                     | Doctoral/professional degree         | None             | None                 |
| 29-1031                     | Dietitians and Nutritionists  | 33             | 37             | 4              | 12.1%          |         | 1  | 1                      | 2                     | Bachelor's degree                    | None             | Internship/residency |
| 29-1041                     | Optometrists  | 32             | 35             | 3              | 9.4%           |         | 1  | 0                      | 1                     | Doctoral/professional degree         | None             | None                 |
| 29-1051                     | Pharmacists   | 113            | 108            | -5             | -4.4%          |         | 2  | 2                      | 4                     | Doctoral/professional degree         | None             | None                 |
| 29-1071                     | Physician Assistants  | 41             | 54             | 13             | 31.7%          |         | 1  | 2                      | 4                     | Master's degree                      | None             | None                 |
| 29-1081                     | Podiatrists   | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | Internship/residency |
| 29-1122                     | Occupational Therapists   | 84             | 102            | 18             | 21.4%          | ↑       | 2  | 3                      | 7                     | Master's degree                      | None             | None                 |
| 29-1123                     | Physical Therapists   | 117            | 144            | 27             | 23.1%          | ↑       | 3  | 3                      | 9                     | Doctoral/professional degree         | None             | None                 |
| 29-1124                     | Radiation Therapists  | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None             | None                 |
| 29-1126                     | Respiratory Therapists  | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None             | None                 |
| 29-1127                     | Speech-Language Pathologists  | 93             | 117            | 24             | 25.8%          | ↑       | 2  | 4                      | 8                     | Master's degree                      | None             | Internship/residency |
| 29-1128                     | Exercise Physiologists  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 29-1129                     | Therapists, All Other   | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 29-1131                     | Veterinarians   | 67             | 81             | 14             | 20.9%          |         | 1  | 1                      | 3                     | Doctoral/professional degree         | None             | None                 |
| 29-1141                     | Registered Nurses   | 1,250          | 1,367          | 117            | 9.4%           | ↑       | 35   | 33                     | 80                    | Associate's degree                   | None             | None                 |
| 29-1161                     | Nurse Midwives  | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None             | None                 |
| 29-1171                     | Nurse Practitioners   | 103            | 159            | 56             | 54.4%          | ↑       | 3  | 4                      | 13                    | Master's degree                      | None             | None                 |
| 29-1181                     | Audiologists  | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | None                 |
| 29-1215                     | Family Medicine Physicians  | 91             | 95             | 4              | 4.4%           |         | 2  | 1                      | 3                     | Doctoral/professional degree         | None             | Internship/residency |
| 29-1216                     | General Internal Medicine Physicians  | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | Internship/residency |
| 29-1218                     | Obstetricians and Gynecologists   | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | Internship/residency |
| 29-1221                     | Pediatricians, General  | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | Internship/residency |
| 29-1223                     | Psychiatrists   | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | Internship/residency |
| 29-1228                     | Physicians, All Other; and Ophthalmologists, Except Pediatric                 | 123            | 130            | 7              | 5.7%           |         | 2  | 1                      | 4                     | Doctoral/professional degree         | None             | Internship/residency |
| 29-1248                     | Surgeons, Except Ophthalmologists   | n              | n              | n              | n              |         | n  | n                      | n                     | Doctoral/professional degree         | None             | Internship/residency |
| 29-1292                     | Dental Hygienists   | 148            | 165            | 17             | 11.5%          | ↑       | 6  | 4                      | 12                    | Associate's degree                   | None             | None                 |
| 29-1298                     | Acupuncturists and Healthcare Diagnosing or Treating Practitioners, All Other | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None             | None                 |
| 29-2000                     | Health Technologists and Technicians  | 1,161          | 1,270          | 109            | 9.4%           |         | 33   | 52                     | 96                    |                                      |                  |                      |
| 29-2010                     | Clinical Laboratory Technologists and Technicians                             | 67             | 71             | 4              | 6.0%           |         | 2  | 3                      | 5                     | Bachelor's degree                    | None             | None                 |
| 29-2031                     | Cardiovascular Technologists and Technicians                                  | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None             | None                 |
| 29-2032                     | Diagnostic Medical Sonographers   | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None             | None                 |
| 29-2033                     | Nuclear Medicine Technologists  | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None             | None                 |
| 29-2034                     | Radiologic Technologists  | 95             | 103            | 8              | 8.4%           |         | 3  | 4                      | 8                     | Associate's degree                   | None             | None                 |
| 29-2035                     | Magnetic Resonance Imaging Technologists                                      | 38             | 41             | 3              | 7.9%           |         | 1  | 2                      | 3                     | Associate's degree                   | Less than 5 yrs. | None                 |
| 29-2040                     | Emergency Medical Technicians and Paramedics                                  | 151            | 165            | 14             | 9.3%           | ↑       | 3  | 7                      | 11                    | Postsec. non-degree award            | None             | None                 |
| 29-2051                     | Dietetic Technicians  | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None             | None                 |
| 29-2052                     | Pharmacy Technicians  | 176            | 184            | 8              | 4.5%           |         | 5  | 8                      | 14                    | HS diploma /equivalent               | None             | Moderate-term OJT    |

New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |  |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                       |                                      |                  |                      |
|-----------------------------|--|----------------|----------------|----------------|----------------|---------|--|------------------------|-----------------------|--------------------------------------|------------------|----------------------|
| SOC Code                    | Occupation Title   | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                       | Entry-Level Occupational Preparation |                  |                      |
|                             |  |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup> | Education                            | Experience       | Job Training         |
| 29-2055                     | Surgical Technologists   | 39             | 42             | 3              | 7.7%           |         | 1  | 2                      | 3                     | Postsec. non-degree award            | None             | None                 |
| 29-2056                     | Veterinary Technologists and Technicians   | 136            | 164            | 28             | 20.6%          | ↑       | 4  | 6                      | 13                    | Associate's degree                   | None             | None                 |
| 29-2057                     | Ophthalmic Medical Technicians   | n              | n              | n              | n              |         | n  | n                      | n                     | Postsec. non-degree award            | None             | None                 |
| 29-2061                     | Licensed Practical and Licensed Vocational Nurses  | 147            | 157            | 10             | 6.8%           |         | 5  | 6                      | 12                    | Postsec. non-degree award            | None             | None                 |
| 29-2081                     | Opticians, Dispensing  | 40             | 43             | 3              | 7.5%           |         | 2  | 1                      | 3                     | HS diploma /equivalent               | None             | Long-term OJT        |
| 29-2091                     | Orthotists and Prosthetists  | n              | n              | n              | n              |         | n  | n                      | n                     | Master's degree                      | None             | Internship/residency |
| 29-2098                     | Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other             | 161            | 176            | 15             | 9.3%           | ↑       | 5  | 7                      | 14                    | Postsec. non-degree award            | None             | None                 |
| 29-9000                     | Other Healthcare Practitioners and Technical Occupations   | 57             | 68             | 11             | 19.3%          |         | 2  | 3                      | 6                     |                                      |                  |                      |
| 29-9091                     | Athletic Trainers  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | None                 |
| 29-9098                     | Health Information Technologists, Medical Registrars, Surgical Assistants, and Healthcare Practitioners, All Other | 37             | 41             | 4              | 10.8%          |         | 1  | 2                      | 3                     | Postsec. non-degree award            | None             | None                 |
| 31-0000                     | Healthcare Support Occupations   | 2,009          | 2,324          | 315            | 15.7%          |         | 125  | 137                    | 294                   |                                      |                  |                      |
| 31-1100                     | Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides                      | 1,205          | 1,395          | 190            | 15.8%          |         | 83   | 74                     | 176                   |                                      |                  |                      |
| 31-1120                     | Home Health and Personal Care Aides  | 528            | 672            | 144            | 27.3%          | ↑       | 38   | 34                     | 86                    | HS diploma /equivalent               | None             | Short-term OJT       |
| 31-1131                     | Nursing Assistants   | 649            | 693            | 44             | 6.8%           |         | 43   | 38                     | 85                    | Postsec. non-degree award            | None             | None                 |
| 31-1132                     | Orderlies  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT       |
| 31-2000                     | Occupational Therapy and Physical Therapist Assistants and Aides   | 57             | 81             | 24             | 42.1%          |         | 3  | 5                      | 10                    |                                      |                  |                      |
| 31-2011                     | Occupational Therapy Assistants  | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None             | None                 |
| 31-2021                     | Physical Therapist Assistants  | 42             | 59             | 17             | 40.5%          | ↑       | 2  | 4                      | 8                     | Associate's degree                   | None             | None                 |
| 31-9000                     | Other Healthcare Support Occupations   | 747            | 848            | 101            | 13.5%          |         | 38   | 58                     | 106                   |                                      |                  |                      |
| 31-9011                     | Massage Therapists   | 153            | 175            | 22             | 14.4%          | ↑       | 10   | 9                      | 21                    | Postsec. non-degree award            | None             | None                 |
| 31-9091                     | Dental Assistants  | 120            | 134            | 14             | 11.7%          | ↑       | 6  | 9                      | 16                    | Postsec. non-degree award            | None             | None                 |
| 31-9092                     | Medical Assistants   | 251            | 298            | 47             | 18.7%          | ↑       | 11   | 20                     | 36                    | Postsec. non-degree award            | None             | None                 |
| 31-9093                     | Medical Equipment Preparers  | 44             | 47             | 3              | 6.8%           |         | 2  | 3                      | 5                     | HS diploma /equivalent               | None             | Moderate-term OJT    |
| 31-9094                     | Medical Transcriptionists  | n              | n              | n              | n              |         | n  | n                      | n                     | Postsec. non-degree award            | None             | None                 |
| 31-9096                     | Veterinary Assistants and Laboratory Animal Caretakers   | 74             | 90             | 16             | 21.6%          | ↑       | 4  | 9                      | 15                    | HS diploma /equivalent               | None             | Short-term OJT       |
| 31-9097                     | Phlebotomists  | n              | n              | n              | n              | ↑       | n  | n                      | n                     | Postsec. non-degree award            | None             | None                 |
| 31-9099                     | Healthcare Support Workers, All Other  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | None                 |
| 33-0000                     | Protective Service Occupations   | 768            | 825            | 57             | 7.4%           |         | 25   | 43                     | 74                    |                                      |                  |                      |
| 33-1000                     | Supervisors of Protective Service Workers  | 140            | 153            | 13             | 9.3%           |         | 4  | 6                      | 11                    |                                      |                  |                      |
| 33-1012                     | First-Line Supervisors of Police and Detectives  | 67             | 74             | 7              | 10.4%          | ↑       | 2  | 3                      | 6                     | HS diploma /equivalent               | Less than 5 yrs. | Moderate-term OJT    |
| 33-1021                     | First-Line Supervisors of Fire Fighting and Prevention Workers   | 62             | 68             | 6              | 9.7%           | ↑       | 2  | 3                      | 6                     | Postsec. non-degree award            | Less than 5 yrs. | Moderate-term OJT    |
| 33-1090                     | Miscellaneous First-Line Supervisors, Protective Service Workers   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | Less than 5 yrs. | None                 |
| 33-2000                     | Fire Fighting and Prevention Workers   | 257            | 282            | 25             | 9.7%           |         | 6  | 14                     | 22                    |                                      |                  |                      |
| 33-2011                     | Firefighters   | 251            | 276            | 25             | 10.0%          | ↑       | 6  | 14                     | 22                    | Postsec. non-degree award            | None             | Long-term OJT        |
| 33-2021                     | Fire Inspectors and Investigators  | n              | n              | n              | n              |         | n  | n                      | n                     | Postsec. non-degree award            | 5 yrs.or more    | Moderate-term OJT    |
| 33-3000                     | Law Enforcement Workers  | 251            | 269            | 18             | 7.2%           |         | 7  | 13                     | 22                    |                                      |                  |                      |
| 33-3021                     | Detectives and Criminal Investigators  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | Less than 5 yrs. | Moderate-term OJT    |
| 33-3041                     | Parking Enforcement Workers  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT       |
| 33-3051                     | Police and Sheriff's Patrol Officers   | 222            | 243            | 21             | 9.5%           | ↑       | 6  | 12                     | 20                    | HS diploma /equivalent               | None             | Moderate-term OJT    |
| 33-9000                     | Other Protective Service Workers   | 120            | 121            | 1              | 0.8%           |         | 8  | 10                     | 18                    |                                      |                  |                      |
| 33-9011                     | Animal Control Workers   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT    |
| 33-9021                     | Private Detectives and Investigators   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | Less than 5 yrs. | Moderate-term OJT    |
| 33-9032                     | Security Guards  | 89             | 89             | 0              | 0.0%           |         | 5  | 7                      | 12                    | HS diploma /equivalent               | None             | Short-term OJT       |
| 33-9098                     | School Bus Monitors and Protective Service Workers, All Other  | 24             | 25             | 1              | 4.2%           |         | 3  | 3                      | 6                     | HS diploma /equivalent               | None             | Short-term OJT       |
| 35-0000                     | Food Preparation and Serving Related Occupations   | 4,641          | 5,791          | 1,150          | 24.8%          |         | 399  | 533                    | 1,047                 |                                      |                  |                      |
| 35-1000                     | Supervisors of Food Preparation and Serving Workers  | 319            | 394            | 75             | 23.5%          |         | 15   | 36                     | 59                    |                                      |                  |                      |
| 35-1011                     | Chefs and Head Cooks   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | 5 yrs.or more    | None                 |
| 35-1012                     | First-Line Supervisors of Food Preparation and Serving Workers   | 292            | 359            | 67             | 22.9%          | ↑       | 14   | 33                     | 54                    | HS diploma /equivalent               | Less than 5 yrs. | None                 |
| 35-2000                     | Cooks and Food Preparation Workers   | 1,316          | 1,676          | 360            | 27.4%          |         | 95   | 130                    | 261                   |                                      |                  |                      |
| 35-2011                     | Cooks, Fast Food   | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Short-term OJT       |

New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |  |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                       |                                      |                  |                   |
|-----------------------------|--|----------------|----------------|----------------|----------------|---------|--|------------------------|-----------------------|--------------------------------------|------------------|-------------------|
| SOC Code                    | Occupation Title   | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                       | Entry-Level Occupational Preparation |                  |                   |
|                             |  |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup> | Education                            | Experience       | Job Training      |
| 35-2012                     | Cooks, Institution and Cafeteria   | 176            | 192            | 16             | 9.1%           | ▲       | 11   | 16                     | 29                    | No formal education                  | None             | Short-term OJT    |
| 35-2013                     | Cooks, Private Household   | 18             | 19             | 1              | 5.6%           |         | 1  | 2                      | 3                     | Postsec. non-degree award            | Less than 5 yrs. | None              |
| 35-2014                     | Cooks, Restaurant  | 482            | 762            | 280            | 58.1%          | ▲       | 37   | 53                     | 118                   | No formal education                  | Less than 5 yrs. | Moderate-term OJT |
| 35-2015                     | Cooks, Short Order   | n              | n              | n              | n              | ▲       | n  | n                      | n                     | No formal education                  | None             | Short-term OJT    |
| 35-2021                     | Food Preparation Workers   | 326            | 362            | 36             | 11.0%          | ▲       | 27   | 32                     | 63                    | No formal education                  | None             | Short-term OJT    |
| 35-3000                     | Food and Beverage Serving Workers  | 2,666          | 3,281          | 615            | 23.1%          |         | 251  | 328                    | 641                   |                                      |                  |                   |
| 35-3011                     | Bartenders   | 224            | 303            | 79             | 35.3%          | ▲       | 12   | 32                     | 52                    | No formal education                  | None             | Short-term OJT    |
| 35-3023                     | Fast Food and Counter Workers  | 1,515          | 1,836          | 321            | 21.2%          | ▲       | 162  | 177                    | 371                   | No formal education                  | None             | Short-term OJT    |
| 35-3031                     | Waiters and Waitresses   | 830            | 1,035          | 205            | 24.7%          | ▲       | 68   | 111                    | 199                   | No formal education                  | None             | Short-term OJT    |
| 35-3041                     | Food Servers, Nonrestaurant  | 97             | 107            | 10             | 10.3%          | ▲       | 8  | 8                      | 17                    | No formal education                  | None             | Short-term OJT    |
| 35-9000                     | Other Food Preparation and Serving Related Workers   | 340            | 440            | 100            | 29.4%          |         | 38   | 38                     | 86                    |                                      |                  |                   |
| 35-9011                     | Dining Room and Cafeteria Attendants and Bartender Helpers   | 45             | 61             | 16             | 35.6%          | ▲       | 5  | 5                      | 12                    | No formal education                  | None             | Short-term OJT    |
| 35-9021                     | Dishwashers  | 130            | 161            | 31             | 23.8%          | ▲       | 11   | 12                     | 26                    | No formal education                  | None             | Short-term OJT    |
| 35-9031                     | Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop   | 165            | 218            | 53             | 32.1%          | ▲       | 23   | 22                     | 50                    | No formal education                  | None             | Short-term OJT    |
| 37-0000                     | Building and Grounds Cleaning and Maintenance Occupations  | 2,059          | 2,227          | 168            | 8.2%           |         | 124  | 155                    | 296                   |                                      |                  |                   |
| 37-1000                     | Supervisors of Building and Grounds Cleaning and Maintenance Workers                                     | 124            | 130            | 6              | 4.8%           |         | 5  | 9                      | 15                    |                                      |                  |                   |
| 37-1011                     | First-Line Supervisors of Housekeeping and Janitorial Workers  | 66             | 69             | 3              | 4.5%           |         | 3  | 5                      | 8                     | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 37-1012                     | First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers                          | 58             | 61             | 3              | 5.2%           |         | 2  | 4                      | 6                     | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 37-2000                     | Building Cleaning and Pest Control Workers   | 1,453          | 1,571          | 118            | 8.1%           |         | 97   | 103                    | 212                   |                                      |                  |                   |
| 37-2011                     | Janitors and Cleaners, Except Maids and Housekeeping Cleaners  | 842            | 892            | 50             | 5.9%           |         | 54   | 61                     | 120                   | No formal education                  | None             | Short-term OJT    |
| 37-2012                     | Maids and Housekeeping Cleaners  | 596            | 662            | 66             | 11.1%          | ▲       | 43   | 40                     | 90                    | No formal education                  | None             | Short-term OJT    |
| 37-2021                     | Pest Control Workers   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 37-3000                     | Grounds Maintenance Workers  | 482            | 526            | 44             | 9.1%           |         | 22   | 43                     | 69                    |                                      |                  |                   |
| 37-3011                     | Landscaping and Groundskeeping Workers   | 454            | 496            | 42             | 9.3%           | ▲       | 20   | 41                     | 65                    | No formal education                  | None             | Short-term OJT    |
| 37-3012                     | Pesticide Handlers, Sprayers, and Applicators, Vegetation  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 37-3013                     | Tree Trimmers and Pruners  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT    |
| 37-3019                     | Grounds Maintenance Workers, All Other   | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Short-term OJT    |
| 39-0000                     | Personal Care and Service Occupations  | 1,509          | 1,760          | 251            | 16.6%          |         | 98   | 126                    | 249                   |                                      |                  |                   |
| 39-1000                     | Supervisors of Personal Care and Service Workers   | 71             | 83             | 12             | 16.9%          |         | 3  | 5                      | 9                     |                                      |                  |                   |
| 39-1098                     | First-Line Supervisors of Personal Service & Entertainment and Recreation Workers, Exc Gambling Services | 71             | 83             | 12             | 16.9%          | ▲       | 3  | 5                      | 9                     | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 39-2000                     | Animal Care and Service Workers  | 168            | 244            | 76             | 45.2%          |         | 13   | 17                     | 38                    |                                      |                  |                   |
| 39-2011                     | Animal Trainers  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 39-2021                     | Nonfarm Animal Caretakers  | 153            | 226            | 73             | 47.7%          | ▲       | 12   | 16                     | 35                    | HS diploma /equivalent               | None             | Short-term OJT    |
| 39-3000                     | Entertainment Attendants and Related Workers   | 75             | 83             | 8              | 10.7%          |         | 8  | 9                      | 18                    |                                      |                  |                   |
| 39-3091                     | Amusement and Recreation Attendants  | 74             | 82             | 8              | 10.8%          | ▲       | 8  | 9                      | 18                    | No formal education                  | None             | Short-term OJT    |
| 39-3092                     | Costume Attendants   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT    |
| 39-4000                     | Funeral Service Workers  | 31             | 31             | 0              | 0.0%           |         | 2  | 2                      | 4                     |                                      |                  |                   |
| 39-4021                     | Funeral Attendants   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT    |
| 39-4031                     | Morticians, Undertakers, and Funeral Directors   | n              | n              | n              | n              |         | n  | n                      | n                     | Associate's degree                   | None             | Long-term OJT     |
| 39-5000                     | Personal Appearance Workers  | 312            | 372            | 60             | 19.2%          |         | 17   | 19                     | 42                    |                                      |                  |                   |
| 39-5011                     | Barbers  | 69             | 74             | 5              | 7.2%           |         | 3  | 4                      | 7                     | Postsec. non-degree award            | None             | None              |
| 39-5012                     | Hairdressers, Hairstylists, and Cosmetologists   | 234            | 288            | 54             | 23.1%          | ▲       | 14   | 14                     | 33                    | Postsec. non-degree award            | None             | None              |
| 39-5092                     | Manicurists and Pedicurists  | n              | n              | n              | n              |         | n  | n                      | n                     | Postsec. non-degree award            | None             | None              |
| 39-5094                     | Skincare Specialists   | n              | n              | n              | n              |         | n  | n                      | n                     | Postsec. non-degree award            | None             | None              |
| 39-6000                     | Baggage Porters, Bellhops, and Concierges  | n              | n              | n              | n              |         | n  | n                      | n                     |                                      |                  |                   |
| 39-6012                     | Concierges   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 39-7000                     | Tour and Travel Guides   | n              | n              | n              | n              |         | n  | n                      | n                     |                                      |                  |                   |
| 39-7010                     | Tour and Travel Guides   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 39-9000                     | Other Personal Care and Service Workers  | 843            | 938            | 95             | 11.3%          |         | 55   | 73                     | 138                   |                                      |                  |                   |
| 39-9011                     | Childcare Workers  | 419            | 438            | 19             | 4.5%           |         | 29   | 30                     | 61                    | HS diploma /equivalent               | None             | Short-term OJT    |
| 39-9031                     | Fitness Trainers and Aerobics Instructors  | 193            | 237            | 44             | 22.8%          | ▲       | 13   | 20                     | 37                    | HS diploma /equivalent               | None             | Short-term OJT    |



New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |  |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                       |                                      |                  |                   |
|-----------------------------|--|----------------|----------------|----------------|----------------|---------|--|------------------------|-----------------------|--------------------------------------|------------------|-------------------|
| SOC Code                    | Occupation Title   | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                       | Entry-Level Occupational Preparation |                  |                   |
|                             |  |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup> | Education                            | Experience       | Job Training      |
| 39-9032                     | Recreation Workers   | 152            | 170            | 18             | 11.8%          | ↑       | 9  | 15                     | 26                    | HS diploma /equivalent               | None             | Short-term OJT    |
| 39-9041                     | Residential Advisors   | 79             | 93             | 14             | 17.7%          | ↑       | 4  | 8                      | 13                    | HS diploma /equivalent               | None             | Short-term OJT    |
| 41-0000                     | Sales and Related Occupations  | 5,182          | 5,038          | -144           | -2.8%          |         | 292  | 417                    | 695                   |                                      |                  |                   |
| 41-1000                     | Supervisors of Sales Workers   | 705            | 677            | -28            | -4.0%          |         | 24   | 47                     | 68                    |                                      |                  |                   |
| 41-1011                     | First-Line Supervisors of Retail Sales Workers   | 643            | 615            | -28            | -4.4%          |         | 22   | 44                     | 63                    | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 41-1012                     | First-Line Supervisors of Non-Retail Sales Workers   | 62             | 62             | 0              | 0.0%           |         | 2  | 4                      | 6                     | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 41-2000                     | Retail Sales Workers   | 3,409          | 3,227          | -182           | -5.3%          |         | 234  | 294                    | 510                   |                                      |                  |                   |
| 41-2011                     | Cashiers   | 1,875          | 1,672          | -203           | -10.8%         |         | 151  | 170                    | 301                   | No formal education                  | None             | Short-term OJT    |
| 41-2021                     | Counter and Rental Clerks  | 168            | 183            | 15             | 8.9%           |         | 8  | 12                     | 22                    | No formal education                  | None             | Short-term OJT    |
| 41-2022                     | Parts Salespersons   | 89             | 98             | 9              | 10.1%          | ↑       | 4  | 7                      | 12                    | No formal education                  | None             | Moderate-term OJT |
| 41-2031                     | Retail Salespersons  | 1,277          | 1,274          | -3             | -0.2%          |         | 71   | 105                    | 176                   | No formal education                  | None             | Short-term OJT    |
| 41-3000                     | Sales Representatives, Services  | 494            | 527            | 33             | 6.7%           |         | 16   | 35                     | 54                    |                                      |                  |                   |
| 41-3011                     | Advertising Sales Agents   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 41-3021                     | Insurance Sales Agents   | 259            | 272            | 13             | 5.0%           |         | 9  | 15                     | 25                    | HS diploma /equivalent               | None             | Moderate-term OJT |
| 41-3031                     | Securities, Commodities, and Financial Services Sales Agents                                     | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | Moderate-term OJT |
| 41-3041                     | Travel Agents  | 21             | 24             | 3              | 14.3%          |         | 1  | 2                      | 3                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 41-3091                     | Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 167            | 184            | 17             | 10.2%          | ↑       | 4  | 15                     | 21                    | HS diploma /equivalent               | None             | Moderate-term OJT |
| 41-4000                     | Sales Representatives, Wholesale and Manufacturing   | 420            | 450            | 30             | 7.1%           |         | 13   | 29                     | 45                    |                                      |                  |                   |
| 41-4011                     | Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products            | 80             | 84             | 4              | 5.0%           |         | 2  | 6                      | 8                     | Bachelor's degree                    | None             | Moderate-term OJT |
| 41-4012                     | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products     | 340            | 366            | 26             | 7.6%           |         | 10   | 24                     | 37                    | HS diploma /equivalent               | None             | Moderate-term OJT |
| 41-9000                     | Other Sales and Related Workers  | 154            | 157            | 3              | 1.9%           |         | 6  | 11                     | 17                    |                                      |                  |                   |
| 41-9011                     | Demonstrators and Product Promoters  | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Short-term OJT    |
| 41-9021                     | Real Estate Brokers  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 41-9022                     | Real Estate Sales Agents   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 41-9031                     | Sales Engineers  | n              | n              | n              | n              |         | n  | n                      | n                     | Bachelor's degree                    | None             | Moderate-term OJT |
| 41-9041                     | Telemarketers  | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Short-term OJT    |
| 41-9099                     | Sales and Related Workers, All Other   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | None              |
| 43-0000                     | Office and Administrative Support Occupations  | 6,647          | 6,453          | -194           | -2.9%          |         | 317  | 397                    | 695                   |                                      |                  |                   |
| 43-1000                     | Supervisors of Office and Administrative Support Workers   | 463            | 454            | -9             | -1.9%          |         | 17   | 28                     | 44                    |                                      |                  |                   |
| 43-1011                     | First-Line Supervisors of Office and Administrative Support Workers                              | 463            | 454            | -9             | -1.9%          |         | 17   | 28                     | 44                    | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 43-2000                     | Communications Equipment Operators   | 26             | 19             | -7             | -26.9%         |         | 1  | 1                      | 1                     |                                      |                  |                   |
| 43-2011                     | Switchboard Operators, Including Answering Service   | 25             | 18             | -7             | -28.0%         |         | 1  | 1                      | 1                     | HS diploma /equivalent               | None             | Short-term OJT    |
| 43-2021                     | Telephone Operators  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT    |
| 43-3000                     | Financial Clerks   | 1,102          | 1,058          | -44            | -4.0%          |         | 55   | 61                     | 112                   |                                      |                  |                   |
| 43-3011                     | Bill and Account Collectors  | 97             | 81             | -16            | -16.5%         |         | 3  | 6                      | 7                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 43-3021                     | Billing and Posting Clerks   | 211            | 219            | 8              | 3.8%           |         | 9  | 13                     | 23                    | HS diploma /equivalent               | None             | Moderate-term OJT |
| 43-3031                     | Bookkeeping, Accounting, and Auditing Clerks   | 628            | 615            | -13            | -2.1%          |         | 36   | 32                     | 67                    | Some college, no degree              | None             | Moderate-term OJT |
| 43-3051                     | Payroll and Timekeeping Clerks   | 46             | 40             | -6             | -13.0%         |         | 2  | 2                      | 3                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 43-3061                     | Procurement Clerks   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 43-3071                     | Tellers  | 102            | 85             | -17            | -16.7%         |         | 4  | 6                      | 8                     | HS diploma /equivalent               | None             | Short-term OJT    |
| 43-3099                     | Financial Clerks, All Other  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT    |
| 43-4000                     | Information and Record Clerks  | 1,510          | 1,497          | -13            | -0.9%          |         | 75   | 109                    | 183                   |                                      |                  |                   |
| 43-4011                     | Brokerage Clerks   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 43-4031                     | Court, Municipal, and License Clerks   | 46             | 50             | 4              | 8.7%           |         | 2  | 2                      | 4                     | HS diploma /equivalent               | None             | Long-term OJT     |
| 43-4051                     | Customer Service Representatives   | 731            | 694            | -37            | -5.1%          |         | 34   | 56                     | 86                    | HS diploma /equivalent               | None             | Short-term OJT    |
| 43-4061                     | Eligibility Interviewers, Government Programs  | 49             | 53             | 4              | 8.2%           |         | 2  | 3                      | 5                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 43-4071                     | File Clerks  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT    |
| 43-4081                     | Hotel, Motel, and Resort Desk Clerks   | 50             | 64             | 14             | 28.0%          | ↑       | 3  | 6                      | 10                    | HS diploma /equivalent               | None             | Short-term OJT    |
| 43-4111                     | Interviewers, Except Eligibility and Loan  | 78             | 76             | -2             | -2.6%          |         | 4  | 5                      | 9                     | HS diploma /equivalent               | None             | Short-term OJT    |
| 43-4121                     | Library Assistants, Clerical   | 72             | 74             | 2              | 2.8%           |         | 6  | 5                      | 11                    | HS diploma /equivalent               | None             | Short-term OJT    |

New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |   |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                         |                                      |                   |              |
|-----------------------------|---|----------------|----------------|----------------|----------------|---------|--|------------------------|-------------------------|--------------------------------------|-------------------|--------------|
| SOC Code                    | Occupation Title  | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                         | Entry-Level Occupational Preparation |                   |              |
|                             |   |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup>   | Education                            | Experience        | Job Training |
| 43-4131                     | Loan Interviewers and Clerks  | 77             | 75             | -2             | -2.6%          | 2       | 4  | 6                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-4141                     | New Accounts Clerks   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Moderate-term OJT |              |
| 43-4151                     | Order Clerks  | n              | n              | n              | n              | n       | n  | n                      | Some college, no degree | None                                 | Short-term OJT    |              |
| 43-4161                     | Human Resources Assistants, Except Payroll and Timekeeping                      | 48             | 48             | 0              | 0.0%           | 2       | 3  | 5                      | Associate's degree      | None                                 | None              |              |
| 43-4171                     | Receptionists and Information Clerks  | 285            | 296            | 11             | 3.9%           | 16      | 20   | 37                     | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-4181                     | Reservation and Transportation Ticket Agents and Travel Clerks                  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-4199                     | Information and Record Clerks, All Other  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-5000                     | Material Recording, Scheduling, Dispatching, and Distributing Workers           | 730            | 709            | -21            | -2.9%          | 26      | 38   | 62                     |                         |                                      |                   |              |
| 43-5011                     | Cargo and Freight Agents  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-5021                     | Couriers and Messengers   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-5031                     | Police, Fire, and Ambulance Dispatchers   | 39             | 43             | 4              | 10.3%          | 1       | 2  | 3                      | HS diploma /equivalent  | None                                 | Moderate-term OJT |              |
| 43-5032                     | Dispatchers, Except Police, Fire, and Ambulance                                 | 38             | 38             | 0              | 0.0%           | 1       | 2  | 3                      | HS diploma /equivalent  | None                                 | Moderate-term OJT |              |
| 43-5041                     | Meter Readers, Utilities  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-5051                     | Postal Service Clerks   | 54             | 48             | -6             | -11.1%         | 2       | 2  | 3                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-5052                     | Postal Service Mail Carriers  | 155            | 141            | -14            | -9.0%          | 5       | 5  | 9                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-5061                     | Production, Planning, and Expediting Clerks                                     | 85             | 87             | 2              | 2.4%           | 3       | 6  | 9                      | HS diploma /equivalent  | None                                 | Moderate-term OJT |              |
| 43-5071                     | Shipping, Receiving, and Traffic Clerks   | 315            | 308            | -7             | -2.2%          | 11      | 18   | 28                     | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-5111                     | Weighers, Measurers, Checkers, and Samplers, Recordkeeping                      | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-6000                     | Secretaries and Administrative Assistants                                       | 1,350          | 1,278          | -72            | -5.3%          | 67      | 73   | 133                    |                         |                                      |                   |              |
| 43-6011                     | Executive Secretaries and Executive Administrative Assistants                   | 133            | 106            | -27            | -20.3%         | 6       | 7  | 10                     | HS diploma /equivalent  | Less than 5 yrs.                     | None              |              |
| 43-6012                     | Legal Secretaries   | 49             | 39             | -10            | -20.4%         | 2       | 2  | 3                      | HS diploma /equivalent  | None                                 | Moderate-term OJT |              |
| 43-6013                     | Medical Secretaries   | 311            | 348            | 37             | 11.9%          | 17      | 18   | 39                     | HS diploma /equivalent  | None                                 | Moderate-term OJT |              |
| 43-6014                     | Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 857            | 785            | -72            | -8.4%          | 42      | 46   | 81                     | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-9000                     | Other Office and Administrative Support Workers                                 | 1,466          | 1,438          | -28            | -1.9%          | 76      | 87   | 160                    |                         |                                      |                   |              |
| 43-9021                     | Data Entry Keyers   | 65             | 52             | -13            | -20.0%         | 3       | 4  | 6                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-9022                     | Word Processors and Typists   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-9031                     | Desktop Publishers  | n              | n              | n              | n              | n       | n  | n                      | Associate's degree      | None                                 | Short-term OJT    |              |
| 43-9041                     | Insurance Claims and Policy Processing Clerks                                   | 95             | 97             | 2              | 2.1%           | 3       | 6  | 9                      | HS diploma /equivalent  | None                                 | Moderate-term OJT |              |
| 43-9051                     | Mail Clerks and Mail Machine Operators, Except Postal Service                   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-9061                     | Office Clerks, General  | 1,226          | 1,212          | -14            | -1.1%          | 66      | 72   | 137                    | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-9071                     | Office Machine Operators, Except Computer                                       | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 43-9081                     | Proofreaders and Copy Markers   | n              | n              | n              | n              | n       | n  | n                      | Bachelor's degree       | None                                 | None              |              |
| 43-9111                     | Statistical Assistants  | n              | n              | n              | n              | n       | n  | n                      | Bachelor's degree       | None                                 | None              |              |
| 43-9199                     | Office and Administrative Support Workers, All Other                            | 29             | 31             | 2              | 6.9%           | 1       | 2  | 3                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 45-0000                     | Farming, Fishing, and Forestry Occupations                                      | 335            | 358            | 23             | 6.9%           | 14      | 39   | 55                     |                         |                                      |                   |              |
| 45-1000                     | Supervisors of Farming, Fishing, and Forestry Workers                           | 20             | 22             | 2              | 10.0%          | 1       | 2  | 3                      |                         |                                      |                   |              |
| 45-1011                     | First-Line Supervisors of Farming, Fishing, and Forestry Workers                | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | Less than 5 yrs.                     | None              |              |
| 45-2000                     | Agricultural Workers  | 303            | 324            | 21             | 6.9%           | 13      | 36   | 51                     |                         |                                      |                   |              |
| 45-2011                     | Agricultural Inspectors   | n              | n              | n              | n              | n       | n  | n                      | Bachelor's degree       | None                                 | Moderate-term OJT |              |
| 45-2021                     | Animal Breeders   | 1              | 1              | 0              | 0.0%           | 0       | 0  | 0                      | HS diploma /equivalent  | None                                 | Short-term OJT    |              |
| 45-2041                     | Graders and Sorters, Agricultural Products                                      | 4              | 4              | 0              | 0.0%           | 0       | 0  | 0                      | No formal education     | None                                 | Short-term OJT    |              |
| 45-2091                     | Agricultural Equipment Operators  | 20             | 23             | 3              | 15.0%          | 1       | 2  | 3                      | No formal education     | None                                 | Moderate-term OJT |              |
| 45-2092                     | Farmworkers and Laborers, Crop, Nursery, and Greenhouse                         | 218            | 232            | 14             | 6.4%           | 10      | 26   | 37                     | No formal education     | None                                 | Short-term OJT    |              |
| 45-2093                     | Farmworkers, Farm, Ranch, and Aquacultural Animals                              | 59             | 62             | 3              | 5.1%           | 3       | 7  | 10                     | No formal education     | None                                 | Short-term OJT    |              |
| 45-2099                     | Agricultural Workers, All Other   | 0              | 1              | 1              | #DIV/0!        | 0       | 0  | 0                      | No formal education     | None                                 | Short-term OJT    |              |
| 45-4000                     | Forest, Conservation, and Logging Workers                                       | 12             | 12             | 0              | 0.0%           | 0       | 1  | 1                      |                         |                                      |                   |              |
| 45-4011                     | Forest and Conservation Workers   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Moderate-term OJT |              |
| 45-4022                     | Logging Equipment Operators   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Moderate-term OJT |              |
| 45-4029                     | Logging Workers, All Other  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent  | None                                 | Moderate-term OJT |              |
| 47-0000                     | Construction and Extraction Occupations   | 1,992          | 2,159          | 167            | 8.4%           | 63      | 139  | 219                    |                         |                                      |                   |              |
| 47-1000                     | Supervisors of Construction and Extraction Workers                              | 206            | 221            | 15             | 7.3%           | 6       | 14   | 22                     |                         |                                      |                   |              |
| 47-1011                     | First-Line Supervisors of Construction Trades and Extraction Workers            | 206            | 221            | 15             | 7.3%           | 6       | 14   | 22                     | HS diploma /equivalent  | 5 yrs.or more                        | None              |              |

New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |   |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                       |                                      |                  |                   |
|-----------------------------|---|----------------|----------------|----------------|----------------|---------|--|------------------------|-----------------------|--------------------------------------|------------------|-------------------|
| SOC Code                    | Occupation Title  | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                       | Entry-Level Occupational Preparation |                  |                   |
|                             |   |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup> | Education                            | Experience       | Job Training      |
| 47-2000                     | Construction Trades Workers   | 1,504          | 1,643          | 139            | 9.2%           |         | 46   | 105                    | 165                   |                                      |                  |                   |
| 47-2021                     | Brickmasons and Blockmasons   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Apprenticeship    |
| 47-2022                     | Stonemasons   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Apprenticeship    |
| 47-2031                     | Carpenters  | 325            | 352            | 27             | 8.3%           |         | 10   | 21                     | 34                    | HS diploma /equivalent               | None             | Apprenticeship    |
| 47-2041                     | Carpet Installers   | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Short-term OJT    |
| 47-2043                     | Floor Sanders and Finishers   | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Moderate-term OJT |
| 47-2044                     | Tile and Marble Setters   | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Long-term OJT     |
| 47-2051                     | Cement Masons and Concrete Finishers  | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Moderate-term OJT |
| 47-2061                     | Construction Laborers   | 277            | 303            | 26             | 9.4%           | ↑       | 9  | 20                     | 32                    | No formal education                  | None             | Short-term OJT    |
| 47-2073                     | Operating Engineers and Other Construction Equipment Operators                                      | 63             | 67             | 4              | 6.3%           |         | 2  | 5                      | 7                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 47-2081                     | Drywall and Ceiling Tile Installers   | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Moderate-term OJT |
| 47-2111                     | Electricians  | 367            | 408            | 41             | 11.2%          | ↑       | 11   | 28                     | 43                    | HS diploma /equivalent               | None             | Apprenticeship    |
| 47-2141                     | Painters, Construction and Maintenance  | 167            | 184            | 17             | 10.2%          | ↑       | 5  | 10                     | 17                    | No formal education                  | None             | Moderate-term OJT |
| 47-2151                     | Pipelayers  | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Short-term OJT    |
| 47-2152                     | Plumbers, Pipefitters, and Steamfitters   | 87             | 93             | 6              | 6.9%           |         | 3  | 6                      | 10                    | HS diploma /equivalent               | None             | Apprenticeship    |
| 47-2181                     | Roofers   | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Moderate-term OJT |
| 47-2211                     | Sheet Metal Workers   | n              | n              | n              | n              | ↑       | n  | n                      | n                     | HS diploma /equivalent               | None             | Apprenticeship    |
| 47-2221                     | Structural Iron and Steel Workers   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Apprenticeship    |
| 47-3000                     | Helpers, Construction Trades  | 32             | 32             | 0              | 0.0%           |         | 1  | 3                      | 4                     |                                      |                  |                   |
| 47-3011                     | Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters                         | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Short-term OJT    |
| 47-3012                     | Helpers--Carpenters   | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Short-term OJT    |
| 47-3015                     | Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Short-term OJT    |
| 47-3016                     | Helpers--Roofers  | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Short-term OJT    |
| 47-4000                     | Other Construction and Related Workers  | 225            | 235            | 10             | 4.4%           |         | 10   | 15                     | 26                    |                                      |                  |                   |
| 47-4011                     | Construction and Building Inspectors  | 54             | 53             | -1             | -1.9%          |         | 3  | 3                      | 6                     | HS diploma /equivalent               | 5 yrs.or more    | Moderate-term OJT |
| 47-4031                     | Fence Erectors  | n              | n              | n              | n              |         | n  | n                      | n                     | No formal education                  | None             | Moderate-term OJT |
| 47-4041                     | Hazardous Materials Removal Workers   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 47-4051                     | Highway Maintenance Workers   | 136            | 144            | 8              | 5.9%           |         | 6  | 9                      | 16                    | HS diploma /equivalent               | None             | Moderate-term OJT |
| 47-4071                     | Septic Tank Servicers and Sewer Pipe Cleaners   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 47-4090                     | Miscellaneous Construction and Related Workers  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 47-5000                     | Extraction Workers  | 25             | 28             | 3              | 12.0%          |         | 1  | 2                      | 3                     |                                      |                  |                   |
| 47-5022                     | Excavating and Loading Machine and Dragline Operators, Surface Mining                               | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | Less than 5 yrs. | Moderate-term OJT |
| 47-5081                     | Helpers--Extraction Workers   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 47-5097                     | Earth Drillers, Except Oil and Gas; and Explosives Workers, Ordnance Handling Experts, and Blasters | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | Less than 5 yrs. | Long-term OJT     |
| 49-0000                     | Installation, Maintenance, and Repair Occupations   | 1,793          | 1,924          | 131            | 7.3%           |         | 58   | 119                    | 190                   |                                      |                  |                   |
| 49-1000                     | Supervisors of Installation, Maintenance, and Repair Workers  | 127            | 137            | 10             | 7.9%           |         | 4  | 8                      | 13                    |                                      |                  |                   |
| 49-1011                     | First-Line Supervisors of Mechanics, Installers, and Repairers                                      | 127            | 137            | 10             | 7.9%           |         | 4  | 8                      | 13                    | HS diploma /equivalent               | Less than 5 yrs. | None              |
| 49-2000                     | Electrical and Electronic Equipment Mechanics, Installers, and Repairers                            | 177            | 186            | 9              | 5.1%           |         | 5  | 12                     | 18                    |                                      |                  |                   |
| 49-2011                     | Computer, Automated Teller, and Office Machine Repairers  | n              | n              | n              | n              |         | n  | n                      | n                     | Some college, no degree              | None             | Short-term OJT    |
| 49-2022                     | Telecommunications Equipment Installers and Repairers, Except Line Installers                       | n              | n              | n              | n              |         | n  | n                      | n                     | Postsec. non-degree award            | None             | Moderate-term OJT |
| 49-2094                     | Electrical and Electronics Repairers, Commercial and Industrial Equipment                           | 71             | 75             | 4              | 5.6%           |         | 2  | 4                      | 6                     | Postsec. non-degree award            | None             | Long-term OJT     |
| 49-2095                     | Electrical and Electronics Repairers, Powerhouse, Substation, and Relay                             | n              | n              | n              | n              |         | n  | n                      | n                     | Postsec. non-degree award            | Less than 5 yrs. | Moderate-term OJT |
| 49-2096                     | Electronic Equipment Installers and Repairers, Motor Vehicles                                       | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 49-2098                     | Security and Fire Alarm Systems Installers  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 49-3000                     | Vehicle and Mobile Equipment Mechanics, Installers, and Repairers                                   | 557            | 588            | 31             | 5.6%           |         | 18   | 39                     | 60                    |                                      |                  |                   |
| 49-3021                     | Automotive Body and Related Repairers   | 65             | 69             | 4              | 6.2%           |         | 2  | 4                      | 6                     | HS diploma /equivalent               | None             | Long-term OJT     |
| 49-3022                     | Automotive Glass Installers and Repairers   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Moderate-term OJT |
| 49-3023                     | Automotive Service Technicians and Mechanics  | 313            | 325            | 12             | 3.8%           |         | 10   | 22                     | 33                    | Postsec. non-degree award            | None             | Short-term OJT    |
| 49-3031                     | Bus and Truck Mechanics and Diesel Engine Specialists   | 48             | 50             | 2              | 4.2%           |         | 1  | 3                      | 4                     | HS diploma /equivalent               | None             | Long-term OJT     |
| 49-3042                     | Mobile Heavy Equipment Mechanics, Except Engines  | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Long-term OJT     |
| 49-3051                     | Motorboat Mechanics and Service Technicians   | n              | n              | n              | n              |         | n  | n                      | n                     | HS diploma /equivalent               | None             | Long-term OJT     |

New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |   |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                           |                                      |                   |              |
|-----------------------------|---|----------------|----------------|----------------|----------------|---------|--|------------------------|---------------------------|--------------------------------------|-------------------|--------------|
| SOC Code                    | Occupation Title  | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                           | Entry-Level Occupational Preparation |                   |              |
|                             |   |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup>     | Education                            | Experience        | Job Training |
| 49-3052                     | Motorcycle Mechanics  | n              | n              | n              | n              | n       | n  | n                      | Postsec. non-degree award | None                                 | Short-term OJT    |              |
| 49-3053                     | Outdoor Power Equipment and Other Small Engine Mechanics  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 49-3092                     | Recreational Vehicle Service Technicians  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 49-3093                     | Tire Repairers and Changers   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Short-term OJT    |              |
| 49-9000                     | Other Installation, Maintenance, and Repair Occupations   | 932            | 1,013          | 81             | 8.7%           | 32      | 60   | 100                    |                           |                                      |                   |              |
| 49-9021                     | Heating, Air Conditioning, and Refrigeration Mechanics and Installers                                     | 188            | 197            | 9              | 4.8%           | 5       | 13   | 19                     | Postsec. non-degree award | None                                 | Long-term OJT     |              |
| 49-9031                     | Home Appliance Repairers  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 49-9041                     | Industrial Machinery Mechanics  | 137            | 171            | 34             | 24.8%          | 5       | 8  | 16                     | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 49-9043                     | Maintenance Workers, Machinery  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 49-9044                     | Millwrights   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Apprenticeship    |              |
| 49-9051                     | Electrical Power-Line Installers and Repairers  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 49-9052                     | Telecommunications Line Installers and Repairers  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 49-9062                     | Medical Equipment Repairers   | 39             | 43             | 4              | 10.3%          | 2       | 2  | 4                      | Associate's degree        | None                                 | Moderate-term OJT |              |
| 49-9063                     | Musical Instrument Repairers and Tuners   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Apprenticeship    |              |
| 49-9069                     | Precision Instrument and Equipment Repairers, All Other   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 49-9071                     | Maintenance and Repair Workers, General   | 411            | 446            | 35             | 8.5%           | 15      | 25   | 44                     | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 49-9094                     | Locksmiths and Safe Repairers   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 49-9095                     | Manufactured Building and Mobile Home Installers  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Short-term OJT    |              |
| 49-9096                     | Riggers   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 49-9098                     | Helpers--Installation, Maintenance, and Repair Workers  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Short-term OJT    |              |
| 49-9099                     | Installation, Maintenance, and Repair Workers, All Other  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-0000                     | Production Occupations  | 3,208          | 3,164          | -44            | -1.4%          | 124     | 225  | 345                    |                           |                                      |                   |              |
| 51-1000                     | Supervisors of Production Workers   | 223            | 233            | 10             | 4.5%           | 7       | 15   | 23                     |                           |                                      |                   |              |
| 51-1011                     | First-Line Supervisors of Production and Operating Workers  | 223            | 233            | 10             | 4.5%           | 7       | 15   | 23                     | HS diploma /equivalent    | Less than 5 yrs.                     | None              |              |
| 51-2000                     | Assemblers and Fabricators  | 467            | 444            | -23            | -4.9%          | 18      | 31   | 47                     |                           |                                      |                   |              |
| 51-2021                     | Coil Winders, Tapers, and Finishers   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-2028                     | Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Ta                         | 180            | 194            | 14             | 7.8%           | 8       | 12   | 21                     | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-2031                     | Engine and Other Machine Assemblers   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-2051                     | Fiberglass Laminators and Fabricators   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-2090                     | Miscellaneous Assemblers and Fabricators  | 249            | 217            | -32            | -12.9%         | 9       | 17   | 23                     | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-3000                     | Food Processing Workers   | 139            | 154            | 15             | 10.8%          | 7       | 11   | 20                     |                           |                                      |                   |              |
| 51-3011                     | Bakers  | 44             | 54             | 10             | 22.7%          | 3       | 4  | 8                      | No formal education       | None                                 | Long-term OJT     |              |
| 51-3021                     | Butchers and Meat Cutters   | 54             | 53             | -1             | -1.9%          | 2       | 4  | 6                      | No formal education       | None                                 | Long-term OJT     |              |
| 51-3092                     | Food Batchmakers  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-3093                     | Food Cooking Machine Operators and Tenders  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-3099                     | Food Processing Workers, All Other  | n              | n              | n              | n              | n       | n  | n                      | No formal education       | None                                 | Moderate-term OJT |              |
| 51-4000                     | Metal Workers and Plastic Workers   | 648            | 659            | 11             | 1.7%           | 22      | 45   | 68                     |                           |                                      |                   |              |
| 51-4021                     | Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic                          | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4023                     | Rolling Machine Setters, Operators, and Tenders, Metal and Plastic  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4031                     | Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic                   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4033                     | Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4034                     | Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic                         | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4041                     | Machinists  | 283            | 300            | 17             | 6.0%           | 10      | 20   | 32                     | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 51-4051                     | Metal-Refining Furnace Operators and Tenders  | 2              | 2              | 0              | 0.0%           | 0       | 0  | 0                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4052                     | Pourers and Casters, Metal  | 2              | 2              | 0              | 0.0%           | 0       | 0  | 0                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4062                     | Patternmakers, Metal and Plastic  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4071                     | Foundry Mold and Coremakers   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4072                     | Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic               | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |

New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |  |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                           |                                      |                   |              |
|-----------------------------|--|----------------|----------------|----------------|----------------|---------|--|------------------------|---------------------------|--------------------------------------|-------------------|--------------|
| SOC Code                    | Occupation Title   | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                           | Entry-Level Occupational Preparation |                   |              |
|                             |  |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup>     | Education                            | Experience        | Job Training |
| 51-4081                     | Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic             | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4111                     | Tool and Die Makers  | n              | n              | n              | n              | n       | n  | n                      | Postsec. non-degree award | None                                 | Long-term OJT     |              |
| 51-4121                     | Welders, Cutters, Solderers, and Brazers   | 66             | 71             | 5              | 7.6%           | 2       | 5  | 7                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4122                     | Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders              | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4191                     | Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic           | 1              | 1              | 0              | 0.0%           | 0       | 0  | 0                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-4199                     | Metal Workers and Plastic Workers, All Other   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-5100                     | Printing Workers   | 111            | 101            | -10            | -9.0%          | 4       | 8  | 11                     |                           |                                      |                   |              |
| 51-5111                     | Prepress Technicians and Workers   | n              | n              | n              | n              | n       | n  | n                      | Postsec. non-degree award | None                                 | None              |              |
| 51-5112                     | Printing Press Operators   | 95             | 89             | -6             | -6.3%          | 3       | 6  | 8                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-5113                     | Print Binding and Finishing Workers  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-6000                     | Textile, Apparel, and Furnishings Workers  | 407            | 422            | 15             | 3.7%           | 24      | 27   | 53                     |                           |                                      |                   |              |
| 51-6011                     | Laundry and Dry-Cleaning Workers   | 133            | 152            | 19             | 14.3%          | 9       | 10   | 21                     | No formal education       | None                                 | Short-term OJT    |              |
| 51-6021                     | Pressers, Textile, Garment, and Related Materials                                    | n              | n              | n              | n              | n       | n  | n                      | No formal education       | None                                 | Short-term OJT    |              |
| 51-6031                     | Sewing Machine Operators   | n              | n              | n              | n              | n       | n  | n                      | No formal education       | None                                 | Short-term OJT    |              |
| 51-6061                     | Textile Bleaching and Dyeing Machine Operators and Tenders                           | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Short-term OJT    |              |
| 51-6062                     | Textile Cutting Machine Setters, Operators, and Tenders                              | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-6063                     | Textile Knitting and Weaving Machine Setters, Operators, and Tenders                 | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Short-term OJT    |              |
| 51-6064                     | Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-6093                     | Upholsters   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-6099                     | Textile, Apparel, and Furnishings Workers, All Other                                 | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Short-term OJT    |              |
| 51-7000                     | Woodworkers  | 128            | 129            | 1              | 0.8%           | 4       | 8  | 12                     |                           |                                      |                   |              |
| 51-7011                     | Cabinetmakers and Bench Carpenters   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-7021                     | Furniture Finishers  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Short-term OJT    |              |
| 51-7042                     | Woodworking Machine Setters, Operators, and Tenders, Except Sawing                   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-8000                     | Plant and System Operators   | 96             | 99             | 3              | 3.1%           | 3       | 6  | 9                      |                           |                                      |                   |              |
| 51-8013                     | Power Plant Operators  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 51-8021                     | Stationary Engineers and Boiler Operators  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 51-8031                     | Water and Wastewater Treatment Plant and System Operators                            | 55             | 56             | 1              | 1.8%           | 2       | 3  | 5                      | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 51-8092                     | Gas Plant Operators  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 51-8099                     | Plant and System Operators, All Other  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9000                     | Other Production Occupations   | 989            | 923            | -66            | -6.7%          | 35      | 73   | 101                    |                           |                                      |                   |              |
| 51-9021                     | Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders            | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9022                     | Grinding and Polishing Workers, Hand   | n              | n              | n              | n              | n       | n  | n                      | No formal education       | None                                 | Moderate-term OJT |              |
| 51-9023                     | Mixing and Blending Machine Setters, Operators, and Tenders                          | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9031                     | Cutters and Trimmers, Hand   | 55             | 40             | -15            | -27.3%         | 2       | 4  | 4                      | No formal education       | None                                 | Short-term OJT    |              |
| 51-9032                     | Cutting and Slicing Machine Setters, Operators, and Tenders                          | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9041                     | Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9051                     | Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders                         | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9061                     | Inspectors, Testers, Sorters, Samplers, and Weighers                                 | 266            | 232            | -34            | -12.8%         | 10      | 20   | 27                     | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9081                     | Dental Laboratory Technicians  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9082                     | Medical Appliance Technicians  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9111                     | Packaging and Filling Machine Operators and Tenders                                  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9123                     | Painting, Coating, and Decorating Workers  | n              | n              | n              | n              | n       | n  | n                      | No formal education       | None                                 | Moderate-term OJT |              |
| 51-9124                     | Coating, Painting, and Spraying Machine Setters, Operators, and Tenders              | 33             | 35             | 2              | 6.1%           | 1       | 2  | 3                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9151                     | Photographic Process Workers and Processing Machine Operators                        | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Short-term OJT    |              |
| 51-9161                     | Computer Numerically Controlled Tool Operators                                       | 297            | 286            | -11            | -3.7%          | 10      | 22   | 31                     | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9162                     | Computer Numerically Controlled Tool Programmers                                     | n              | n              | n              | n              | n       | n  | n                      | Postsec. non-degree award | None                                 | Moderate-term OJT |              |
| 51-9192                     | Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders                | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9195                     | Molders, Shapers, and Casters, Except Metal and Plastic                              | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Long-term OJT     |              |
| 51-9196                     | Paper Goods Machine Setters, Operators, and Tenders                                  | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 51-9198                     | Helpers--Production Workers  | 90             | 81             | -9             | -10.0%         | 4       | 8  | 11                     | HS diploma /equivalent    | None                                 | Short-term OJT    |              |

New Hampshire Planning Region Projections, 2020 to 2030

| Strafford Regional Planning |   |                |                |                |                | Outlook | Long-term Occupational Projections, 2020 to 2030 |                        |                           |                                      |                   |              |
|-----------------------------|---|----------------|----------------|----------------|----------------|---------|--|------------------------|---------------------------|--------------------------------------|-------------------|--------------|
| SOC Code                    | Occupation Title  | 2020 Estimated | 2030 Projected | Numeric Change | Percent Change |         | Average Annual Openings                          |                        |                           | Entry-Level Occupational Preparation |                   |              |
|                             |   |                |                |                |                |         | Exits <sup>1</sup>                               | Transfers <sup>2</sup> | Openings <sup>3</sup>     | Education                            | Experience        | Job Training |
| 51-9199                     | Production Workers, All Other   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 53-0000                     | Transportation and Material Moving Occupations  | 3,671          | 3,934          | 263            | 7.2%           | 190     | 310  | 526                    |                           |                                      |                   |              |
| 53-1000                     | Supervisors of Transportation and Material Moving Workers   | 168            | 177            | 9              | 5.4%           | 6       | 12   | 19                     |                           |                                      |                   |              |
| 53-1047                     | FirstLine Supervisors of Transportation & Material Moving Workers, Exc Aircraft Cargo Handling Supervisor | 168            | 177            | 9              | 5.4%           | 6       | 12   | 19                     | HS diploma /equivalent    | Less than 5 yrs.                     | None              |              |
| 53-3000                     | Motor Vehicle Operators   | 1,136          | 1,306          | 170            | 15.0%          | 57      | 78   | 152                    |                           |                                      |                   |              |
| 53-3031                     | Driver/Sales Workers  | 180            | 233            | 53             | 29.4%          | 8       | 14   | 27                     | HS diploma /equivalent    | None                                 | Short-term OJT    |              |
| 53-3032                     | Heavy and Tractor-Trailer Truck Drivers   | 463            | 490            | 27             | 5.8%           | 20      | 32   | 55                     | Postsec. non-degree award | None                                 | Short-term OJT    |              |
| 53-3033                     | Light Truck or Delivery Services Drivers  | 268            | 294            | 26             | 9.7%           | 12      | 19   | 34                     | HS diploma /equivalent    | None                                 | Short-term OJT    |              |
| 53-3058                     | Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity                                      | 223            | 286            | 63             | 28.3%          | 17      | 13   | 36                     | No formal education       | None                                 | Short-term OJT    |              |
| 53-3099                     | Motor Vehicle Operators, All Other  | n              | n              | n              | n              | n       | n  | n                      | No formal education       | None                                 | Short-term OJT    |              |
| 53-6000                     | Other Transportation Workers  | 81             | 87             | 6              | 7.4%           | 4       | 8  | 13                     |                           |                                      |                   |              |
| 53-6021                     | Parking Lot Attendants  | n              | n              | n              | n              | n       | n  | n                      | No formal education       | None                                 | Short-term OJT    |              |
| 53-6031                     | Automotive and Watercraft Service Attendants  | 43             | 46             | 3              | 7.0%           | 2       | 4  | 6                      | No formal education       | None                                 | Short-term OJT    |              |
| 53-6051                     | Transportation Inspectors   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | None                                 | Moderate-term OJT |              |
| 53-7000                     | Material Moving Workers   | 2,286          | 2,364          | 78             | 3.4%           | 123     | 212  | 343                    |                           |                                      |                   |              |
| 53-7011                     | Conveyor Operators and Tenders  | n              | n              | n              | n              | n       | n  | n                      | No formal education       | None                                 | Short-term OJT    |              |
| 53-7021                     | Crane and Tower Operators   | n              | n              | n              | n              | n       | n  | n                      | HS diploma /equivalent    | Less than 5 yrs.                     | Moderate-term OJT |              |
| 53-7051                     | Industrial Truck and Tractor Operators  | n              | n              | n              | n              | n       | n  | n                      | No formal education       | None                                 | Short-term OJT    |              |
| 53-7061                     | Cleaners of Vehicles and Equipment  | 105            | 119            | 14             | 13.3%          | 6       | 10   | 17                     | No formal education       | None                                 | Short-term OJT    |              |
| 53-7062                     | Laborers and Freight, Stock, and Material Movers, Hand  | 477            | 502            | 25             | 5.2%           | 21      | 43   | 66                     | No formal education       | None                                 | Short-term OJT    |              |
| 53-7063                     | Machine Feeders and Offbearers  | 54             | 51             | -3             | -5.6%          | 3       | 4  | 7                      | No formal education       | None                                 | Short-term OJT    |              |
| 53-7064                     | Packers and Packagers, Hand   | 397            | 333            | -64            | -16.1%         | 21      | 30   | 45                     | No formal education       | None                                 | Short-term OJT    |              |
| 53-7065                     | Stockers and Order Fillers  | 1,161          | 1,261          | 100            | 8.6%           | 69      | 118  | 197                    | HS diploma /equivalent    | None                                 | Short-term OJT    |              |
| 53-7081                     | Refuse and Recyclable Material Collectors   | 58             | 63             | 5              | 8.6%           | 3       | 6  | 9                      | No formal education       | None                                 | Short-term OJT    |              |
| 53-7199                     | Material Moving Workers, All Other  | n              | n              | n              | n              | n       | n  | n                      | No formal education       | None                                 | Short-term OJT    |              |

n - Employment data does not meet disclosure standards

1. Annual Labor Force Exits is the number of workers leaving an occupation (to go to school, start a family, or retire, for example).
  2. Annual Occupational Transfers is the number of workers leaving one occupation to go to another occupational group (such as through job change or promotion).
  3. Total Annual Openings is the sum of Exits plus Transfers plus annual change in an occupation.
- Sum of detailed occupations may not add up to total major group due to rounding

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