

**Privatization of Dover & Portsmouth Bus Terminals P3 Project
Request for Qualifications (RFQ) and Proposal (RFP) Schedule**

Proposed Schedule

Proposed RFQ, RFP, selection, and execution of lease and concession agreement schedule is as follows:

- Attain FHWA approval for P3 Approach under SEP-15 Program
- Review draft RFQ with P3 Commission
- Hold Public Hearing with P3 Commission oversight in Dover area to solicit public input on the appropriateness of the P3 procurement method.
- Attain written concurrence from P3 Commission for the issuance of the RFQ for the project.
- Issue RFQ, review and financial feasibility assessment by Department and supporting consultant (Ranking of RFQ respondents – Confidential)
- Draft RFP
- Hold Public Hearing with P3 Commission oversight in Dover area to solicit public input on the draft RFP.
- With recommendation from P3 Commission, solicit approval from Capital Budget Overview Committee (CBOC) for use of the P3 procurement method and Governor and Executive Council for use of P3 and to release RFP to D/O's and Teams meeting financial requirements specified in RFQ.
- Issue RFP to D/O's and Teams meeting financial requirements specified in RFQ.
- Prospective D/O's and Teams submit proposal package in response to RFP.
- Selection Committee reviews and holds interviews (3-4 weeks from receipt of proposal package)
- After proposals submitted, interviews held, Selection Committee reserves right to request Best and Final Offer (BAFO) prior to making recommendation
- Selection Committee recommendation to P3 Commission, Long Range Capital Planning and Governor and Executive Council
- Execution of long term lease (30-year with two 5-year extensions) and concession agreement

All materials submitted shall remain confidential until the conclusion of the negotiations and execution of the lease and concession agreement. Materials submitted will not be made available to other prospective D/Os, and they will be required to adhere to the terms of the Confidentiality Agreement identified in the solicitation.

While all documents submitted are considered public records, prospective D/Os may identify information in their proposals they deem to be confidential, proprietary, or trade secrets and provide justification why such materials, upon request, should not be disclosed by the NHDOT, Turnpikes, or the State.