



Division of Public Works

ABC Bid Data

CONCORD
80971C
NON-FEDERAL

PROJECT: CONCORD
STATE PROJECT NUMBER: 80971C
FED. PROJECT NUMBER: NON-FEDERAL
DATE BIDS OPEN: August 26, 2020, 2:00
SCOPE OF WORK: BODY ALARMS MAN DOWN AND ELECTRONIC SECURITY CONTROLS REBID
COMPLETION DATE: July 30, 2021
LOCATION: Merrimack

Awarded To:
Amount: \$0.00
Award Date:

Certified by: _____
Director of Project Development

Summary of Bidders

Contractor	Bid Amount	Rank
LAFLAMME, INC. GERARD A. 100 HARVEY ROAD, PO BOX 5706, MANCHESTER NH 03108	\$2,447,500.00	A
D. L .KING & ASSOCIATES INC. 27 TANGLEWOOD DRIVE, NASHUA NH 03062-1044	\$2,475,750.00	B
BROOKSTONE BUILDERS, INC. 600 Harvey Road, MANCHESTER NH 03103-3320	\$2,602,681.00	C



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Item No.	Description	Unit	Quantity	PS&E		LAFLAMME, INC. GERARD A. 100 HARVEY ROAD MANCHESTER, NH 03108		D. L. KING & ASSOCIATES INC. 27 TANGLEWOOD DRIVE NASHUA, NH 03062-1044	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

Items

901	PROVIDE AND INSTALL NEW BODY ALARM MAN DOWN SYSTEM	U	1.00	\$1,006,250.00	\$1,006,250.00	\$1,015,000.00	\$1,015,000.00	\$950,000.00	\$950,000.00
902	PROVIDE AND INSTALL REPLACEMENT AND NEW CAMERAS AND ELECTRONIC SECURITY CONTROL STATIONS	U	1.00	\$1,086,750.00	\$1,086,750.00	\$1,245,000.00	\$1,245,000.00	\$1,315,000.00	\$1,315,000.00
903	ALLOWANCE FOR UNFORESEEN OR LATENT CONDITIONS AND OWNER CHANGES	\$	100,000.00	\$1.00	\$100,000.00	\$1.00	\$100,000.00	\$1.00	\$100,000.00
904	PROVIDE AND INSTALL ADDITIONAL FIBER	LF	1,000.00	\$10.00	\$10,000.00	\$13.00	\$13,000.00	\$35.00	\$35,000.00
905	ADDITIONAL INTERIOR CAMERAS	EA	5.00	\$3,500.00	\$17,500.00	\$3,600.00	\$18,000.00	\$2,200.00	\$11,000.00
906	ADDITIONAL EXTERIOR FIXED CAMERAS	EA	5.00	\$5,500.00	\$27,500.00	\$3,600.00	\$18,000.00	\$1,950.00	\$9,750.00
907	ADDITIONAL EXTERIOR PLZ CAMERAS	EA	5.00	\$9,500.00	\$47,500.00	\$5,900.00	\$29,500.00	\$4,000.00	\$20,000.00
908	PROVIDE AND INSTALL NEW COAX TO REPLACE EXISTING	LF	1,000.00	\$5.00	\$5,000.00	\$9.00	\$9,000.00	\$35.00	\$35,000.00

Totals: **\$2,300,500.00** **\$2,447,500.00** **\$2,475,750.00**

80971C ALTERNATES

ALTERNATE 1

991	ALT 1 DEDUCT THE COST OF INSTALLATION OF EXTERIOR PTZ CAMERAS	U	1.00	\$150,000.00	\$150,000.00	\$125,000.00	\$125,000.00	(\$118,697.00)	(\$118,697.00)
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ALTERNATE 2

992	ALT 2 DEDUCT THE COST OF EXTERIOR FIXED CAMERAS	U	1.00	\$50,000.00	\$50,000.00	\$38,000.00	\$38,000.00	(\$35,785.00)	(\$35,785.00)
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Alt. Totals:

Totals: **\$2,300,500.00** **\$2,447,500.00** **\$2,475,750.00**



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Item No.	Description	Unit	Quantity	PS&E		BROOKSTONE BUILDERS, INC. 600 Harvey Road Manchester, NH 03103-3320		Unit Price	Total
				Unit Price	Total	Unit Price	Total		

Items

901	PROVIDE AND INSTALL NEW BODY ALARM MAN DOWN SYSTEM	U	1.00	\$1,006,250.00	\$1,006,250.00	\$1,139,793.00	\$1,139,793.00		
902	PROVIDE AND INSTALL REPLACEMENT AND NEW CAMERAS AND ELECTRONIC SECURITY CONTROL STATIONS	U	1.00	\$1,086,750.00	\$1,086,750.00	\$1,262,553.00	\$1,262,553.00		
903	ALLOWANCE FOR UNFORESEEN OR LATENT CONDITIONS AND OWNER CHANGES	\$	100,000.00	\$1.00	\$100,000.00	\$1.00	\$100,000.00		
904	PROVIDE AND INSTALL ADDITIONAL FIBER	LF	1,000.00	\$10.00	\$10,000.00	\$16.00	\$16,000.00		
905	ADDITIONAL INTERIOR CAMERAS	EA	5.00	\$3,500.00	\$17,500.00	\$4,219.00	\$21,095.00		
906	ADDITIONAL EXTERIOR FIXED CAMERAS	EA	5.00	\$5,500.00	\$27,500.00	\$6,264.00	\$31,320.00		
907	ADDITIONAL EXTERIOR PLZ CAMERAS	EA	5.00	\$9,500.00	\$47,500.00	\$4,184.00	\$20,920.00		
908	PROVIDE AND INSTALL NEW COAX TO REPLACE EXISTING	LF	1,000.00	\$5.00	\$5,000.00	\$11.00	\$11,000.00		

Totals:				\$2,300,500.00	\$2,602,681.00				
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80971C ALTERNATES

ALTERNATE 1

991	ALT 1 DEDUCT THE COST OF INSTALLATION OF EXTERIOR PTZ CAMERAS	U	1.00	\$150,000.00	\$150,000.00	(\$118,587.00)	(\$118,587.00)		
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ALTERNATE 2

992	ALT 2 DEDUCT THE COST OF EXTERIOR FIXED CAMERAS	U	1.00	\$50,000.00	\$50,000.00	(\$37,394.00)	(\$37,394.00)		
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Alt. Totals:									
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Totals:				\$2,300,500.00	\$2,602,681.00				
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Division of Public Works

PS&E Comparison

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NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
Items								
901	PROVIDE AND INSTALL NEW BODY ALARM MAN DOWN SYSTEM	U	1.00	\$1,015,000.00	\$1,015,000.00	\$1,006,250.00	\$1,006,250.00	\$8,750.00
902	PROVIDE AND INSTALL REPLACEMENT AND NEW CAMERAS AND ELECTRONIC SECURITY CONTROL STATIONS	U	1.00	\$1,245,000.00	\$1,245,000.00	\$1,086,750.00	\$1,086,750.00	\$158,250.00
903	ALLOWANCE FOR UNFORESEEN OR LATENT CONDITIONS AND OWNER CHANGES	\$	100,000.00	\$1.00	\$100,000.00	\$1.00	\$100,000.00	\$0.00
904	PROVIDE AND INSTALL ADDITIONAL FIBER	LF	1,000.00	\$13.00	\$13,000.00	\$10.00	\$10,000.00	\$3,000.00
905	ADDITIONAL INTERIOR CAMERAS	EA	5.00	\$3,600.00	\$18,000.00	\$3,500.00	\$17,500.00	\$500.00
906	ADDITIONAL EXTERIOR FIXED CAMERAS	EA	5.00	\$3,600.00	\$18,000.00	\$5,500.00	\$27,500.00	(\$9,500.00)
907	ADDITIONAL EXTERIOR PLZ CAMERAS	EA	5.00	\$5,900.00	\$29,500.00	\$9,500.00	\$47,500.00	(\$18,000.00)
908	PROVIDE AND INSTALL NEW COAX TO REPLACE EXISTING	LF	1,000.00	\$9.00	\$9,000.00	\$5.00	\$5,000.00	\$4,000.00

80971C ALTERNATES

ALTERNATE 1

991	ALT 1 DEDUCT THE COST OF INSTALLATION OF EXTERIOR PTZ CAMERAS	U	1.00	\$125,000.00	\$125,000.00	\$150,000.00	\$150,000.00	(\$25,000.00)
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ALTERNATE 2



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PS&E Comparison

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NON-FEDERAL

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
992	ALT 2 DEDUCT THE COST OF EXTERIOR FIXED CAMERAS	U	1.00	\$38,000.00	\$38,000.00	\$50,000.00	\$50,000.00	(\$12,000.00)
Total:					\$2,447,500.00		\$2,300,500.00	\$147,000.00