

**PROJECT:** CONCORD  
**STATE PROJECT NUMBER:** 41704  
**FED. PROJECT NUMBER:** X-A004(717)  
**DATE BIDS OPEN:** October 18, 2018, 2:00  
**SCOPE OF WORK:** Painting I-89 bridges in Concord  
**COMPLETION DATE:** August 23, 2019  
**LOCATION:** Merrimack

**Awarded To:** MODERN PROTECTIVE  
 COATINGS INC  
 PO BOX 119  
 HUDSON, NH 03051-0119

**Amount:** \$1,199,450.00  
**Award Date:**  
**Certified by:** PETER, E. STAMNAS  
Director of Project Development

Summary of Bidders

Contractor	Bid Amount	Rank
MODERN PROTECTIVE COATINGS INC PO BOX 119, HUDSON NH 03051-0119	\$1,199,450.00	A
OLYMPUS PAINTING CONTRACTORS INC 556 ANCLOTE ROAD, TARPON SPRINGS FL 34689	\$1,203,717.00	B
EAGLE INDUSTRIAL PAINTING LLC 3215 MAGNOLIA ROAD NW, MAGNOLIA OH 44643	\$1,223,850.00	C
SOUTHERN ROAD & BRIDGE LLC 715 WESLEY AVENUE, TARPON SPRINGS FL 34689-6711	\$1,232,450.00	D
ATLAS PAINTING & SHEETING CORP 465 CREEKSIDE DRIVE, AMHERST NY 14228	\$1,490,000.00	E
P.C.I. INTERNATIONAL INC 26 COOPER AVENUE, TONAWANDA NY 14150	\$1,539,000.00	F
AULSON COMPANY LLC 49 DANTON DR, STE 201, METHUEN MA 01844	\$1,928,050.00	G

Item No.	Description	Unit	Quantity	PS&E		MODERN PROTECTIVE COATINGS INC 1600 WINDY FLEET ROAD HUDSON, NH 03051-0119		OLYMPIUS PAINTING CONTRACTORS INC 550 ANGLICE ROAD TARPOON SPRINGS, FL 34689	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

**Items**

556.01	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$650,000.00	\$650,000.00	\$445,000.00	\$445,000.00	\$400,000.00	\$400,000.00
556.02	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$650,000.00	\$650,000.00	\$445,000.00	\$445,000.00	\$400,000.00	\$400,000.00
556.03	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$73,500.00	\$73,500.00	\$80,000.00	\$80,000.00	\$97,980.00	\$97,980.00
556.04	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$73,500.00	\$73,500.00	\$80,000.00	\$80,000.00	\$97,980.00	\$97,980.00
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	400.00	\$35.00	\$14,000.00	\$22.00	\$8,800.00	\$46.73	\$18,692.00
606.9523	TEMP. IMPACT ATTENUATION DEVICE (NON-REDIRECTIVE) TEST LEVEL 3	U	1.00	\$7,500.00	\$7,500.00	\$5,000.00	\$5,000.00	\$6,300.00	\$6,300.00
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00
618.7	FLAGGERS	HR	240.00	\$35.00	\$8,400.00	\$10.00	\$2,400.00	\$1.00	\$240.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$50,000.00	\$50,000.00	\$10,000.00	\$10,000.00	\$15,750.00	\$15,750.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$10,500.00	\$21,000.00	\$1,000.00	\$2,000.00	\$3,780.00	\$7,560.00
670.104	TEMPORARY PORTABLE LIGHTING	U	2.00	\$5,750.00	\$11,500.00	\$500.00	\$1,000.00	\$4,462.50	\$8,925.00
692.	MOBILIZATION	U	1.00	\$100,000.00	\$100,000.00	\$20,000.00	\$20,000.00	\$50,040.00	\$50,040.00
1002.1	REPAIRS OR REPLACEMENTS AS NEEDED - BRIDGE STRUCTURES	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00
1010.15	FUEL ADJUSTMENT	\$	40,250.00	\$1.00	\$40,250.00	\$1.00	\$40,250.00	\$1.00	\$40,250.00

Totals:				\$1,759,650.00	\$1,759,650.00	\$1,199,450.00	\$1,199,450.00	\$1,203,717.00	\$1,203,717.00
Alt. Totals:									
Totals:				\$1,759,650.00	\$1,759,650.00	\$1,199,450.00	\$1,199,450.00	\$1,203,717.00	\$1,203,717.00

Item No.	Description	Unit	Quantity	PS&E		EAGLE INDUSTRIAL PAINTING, LLC 3215 MAGNOLIA ROAD NW MAGNOLIA, OH 44643		SOUTHERN ROADS & BRIDGE LLC 115 WESLEY AVENUE TARPON SPRINGS, FL 34689-6711	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

**Items**

556.01	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$650,000.00	\$650,000.00	\$426,360.00	\$426,360.00	\$385,000.00	\$385,000.00
556.02	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$650,000.00	\$650,000.00	\$426,360.00	\$426,360.00	\$385,000.00	\$385,000.00
556.03	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$73,500.00	\$73,500.00	\$58,140.00	\$58,140.00	\$88,000.00	\$88,000.00
556.04	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$73,500.00	\$73,500.00	\$58,140.00	\$58,140.00	\$88,000.00	\$88,000.00
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	400.00	\$35.00	\$14,000.00	\$44.50	\$17,800.00	\$32.00	\$12,800.00
606.9523	TEMP. IMPACT ATTENUATION DEVICE (NON-REDIRECTIVE) TEST LEVEL 3	U	1.00	\$7,500.00	\$7,500.00	\$6,000.00	\$6,000.00	\$500.00	\$500.00
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00
618.7	FLAGGERS	HR	240.00	\$35.00	\$8,400.00	\$70.00	\$16,800.00	\$10.00	\$2,400.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$50,000.00	\$50,000.00	\$15,000.00	\$15,000.00	\$68,500.00	\$68,500.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$10,500.00	\$21,000.00	\$2,500.00	\$5,000.00	\$500.00	\$1,000.00
670.104	TEMPORARY PORTABLE LIGHTING	U	2.00	\$5,750.00	\$11,500.00	\$4,250.00	\$8,500.00	\$500.00	\$1,000.00
692.	MOBILIZATION	U	1.00	\$100,000.00	\$100,000.00	\$85,500.00	\$85,500.00	\$100,000.00	\$100,000.00
1002.1	REPAIRS OR REPLACEMENTS AS NEEDED - BRIDGE STRUCTURES	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00
1010.15	FUEL ADJUSTMENT	\$	40,250.00	\$1.00	\$40,250.00	\$1.00	\$40,250.00	\$1.00	\$40,250.00

Totals:				\$1,759,650.00	\$1,759,650.00	\$1,223,850.00	\$1,223,850.00	\$1,232,450.00	\$1,232,450.00
Alt. Totals:									
Totals:				\$1,759,650.00	\$1,759,650.00	\$1,223,850.00	\$1,223,850.00	\$1,232,450.00	\$1,232,450.00

Item No.	Description	Unit	Quantity	PS&E		ATLAS PAINTING & SHEETING CORP 465 CREASIDE DRIVE AMHERST, NY 14228		P.C.I. INTERNATIONAL INC 26 COPPER AVENUE TONAWANDA, NY 14150	
				Unit Price	Total	Unit Price	Total	Unit Price	Total

**Items**

556.01	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$650,000.00	\$650,000.00	\$500,000.00	\$500,000.00	\$500,000.00	\$500,000.00
556.02	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$650,000.00	\$650,000.00	\$500,000.00	\$500,000.00	\$500,000.00	\$500,000.00
556.03	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$73,500.00	\$73,500.00	\$130,000.00	\$130,000.00	\$179,605.00	\$179,605.00
556.04	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$73,500.00	\$73,500.00	\$130,000.00	\$130,000.00	\$179,605.00	\$179,605.00
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	400.00	\$35.00	\$14,000.00	\$5.00	\$2,000.00	\$1.00	\$400.00
606.9523	TEMP. IMPACT ATTENUATION DEVICE (NON-REDIRECTIVE) TEST LEVEL 3	U	1.00	\$7,500.00	\$7,500.00	\$500.00	\$500.00	\$500.00	\$500.00
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00
618.7	FLAGGERS	HR	240.00	\$35.00	\$8,400.00	\$10.00	\$2,400.00	\$1.00	\$240.00
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$50,000.00	\$50,000.00	\$25,000.00	\$25,000.00	\$4,000.00	\$4,000.00
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$10,500.00	\$21,000.00	\$1,000.00	\$2,000.00	\$500.00	\$1,000.00
670.104	TEMPORARY PORTABLE LIGHTING	U	2.00	\$5,750.00	\$11,500.00	\$500.00	\$1,000.00	\$200.00	\$400.00
692.	MOBILIZATION	U	1.00	\$100,000.00	\$100,000.00	\$96,850.00	\$96,850.00	\$73,000.00	\$73,000.00
1002.1	REPAIRS OR REPLACEMENTS AS NEEDED - BRIDGE STRUCTURES	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00
1010.15	FUEL ADJUSTMENT	\$	40,250.00	\$1.00	\$40,250.00	\$1.00	\$40,250.00	\$1.00	\$40,250.00

Totals:	\$1,759,650.00	\$1,490,000.00	\$1,539,000.00
Alt. Totals:			
Totals:	\$1,759,650.00	\$1,490,000.00	\$1,539,000.00

Item No.	Description	Unit	Quantity	PS&E		AULSON COMPANY, LLC 49 DANTON DR METHUEN, MA 01844		Total	Unit Price	Total
				Unit Price	Total	Unit Price	Total			

**Items**

556.01	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$650,000.00	\$650,000.00	\$687,500.00	\$687,500.00	\$687,500.00		
556.02	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$650,000.00	\$650,000.00	\$687,500.00	\$687,500.00	\$687,500.00		
556.03	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$73,500.00	\$73,500.00	\$100,000.00	\$100,000.00	\$100,000.00		
556.04	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$73,500.00	\$73,500.00	\$100,000.00	\$100,000.00	\$100,000.00		
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	400.00	\$35.00	\$14,000.00	\$100.00	\$40,000.00	\$40,000.00		
606.9523	TEMP. IMPACT ATTENUATION DEVICE (NON-REDIRECTIVE) TEST LEVEL 3	U	1.00	\$7,500.00	\$7,500.00	\$8,500.00	\$8,500.00	\$8,500.00		
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00	\$40,000.00		
618.7	FLAGGERS	HR	240.00	\$35.00	\$8,400.00	\$50.00	\$12,000.00	\$12,000.00		
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$50,000.00	\$50,000.00	\$100,000.00	\$100,000.00	\$100,000.00		
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$10,500.00	\$21,000.00	\$6,650.00	\$13,300.00	\$13,300.00		
670.104	TEMPORARY PORTABLE LIGHTING	U	2.00	\$5,750.00	\$11,500.00	\$1,000.00	\$2,000.00	\$2,000.00		
692.	MOBILIZATION	U	1.00	\$100,000.00	\$100,000.00	\$77,000.00	\$77,000.00	\$77,000.00		
1002.1	REPAIRS OR REPLACEMENTS AS NEEDED - BRIDGE STRUCTURES	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$20,000.00		
1010.15	FUEL ADJUSTMENT	\$	40,250.00	\$1.00	\$40,250.00	\$1.00	\$40,250.00	\$40,250.00		

Totals:				\$1,759,650.00	\$1,759,650.00	\$1,928,050.00	\$1,928,050.00	\$1,928,050.00		
Alt. Totals:										
Totals:				\$1,759,650.00	\$1,759,650.00	\$1,928,050.00	\$1,928,050.00	\$1,928,050.00		

# PS&E Comparison

CONCORD  
41704  
X-A004(717)

Item No.	Description	Unit	Quantity	A-Bidder		PS&E		A-PS&E Difference
				Unit Price	Total	Unit Price	Total	
556.01	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$445,000.00	\$445,000.00	\$650,000.00	\$650,000.00	(\$205,000.00)
556.02	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$445,000.00	\$445,000.00	\$650,000.00	\$650,000.00	(\$205,000.00)
556.03	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$80,000.00	\$80,000.00	\$73,500.00	\$73,500.00	\$6,500.00
556.04	PAINTING EXISTING STRUCTURAL STEEL	U	1.00	\$80,000.00	\$80,000.00	\$73,500.00	\$73,500.00	\$6,500.00
606.417	PORTABLE CONCRETE BARRIER FOR TRAFFIC CONTROL	LF	400.00	\$22.00	\$8,800.00	\$35.00	\$14,000.00	(\$5,200.00)
606.9523	TEMP. IMPACT ATTENUATION DEVICE (NON-REDIRECTIVE) TEST LEVEL 3	U	1.00	\$5,000.00	\$5,000.00	\$7,500.00	\$7,500.00	(\$2,500.00)
618.61	UNIFORMED OFFICERS WITH VEHICLE	\$	40,000.00	\$1.00	\$40,000.00	\$1.00	\$40,000.00	\$0.00
618.7	FLAGGERS	HR	240.00	\$10.00	\$2,400.00	\$35.00	\$8,400.00	(\$6,000.00)
619.1	MAINTENANCE OF TRAFFIC	U	1.00	\$10,000.00	\$10,000.00	\$50,000.00	\$50,000.00	(\$40,000.00)
619.25	PORTABLE CHANGEABLE MESSAGE SIGN	U	2.00	\$1,000.00	\$2,000.00	\$10,500.00	\$21,000.00	(\$19,000.00)
670.104	TEMPORARY PORTABLE LIGHTING	U	2.00	\$500.00	\$1,000.00	\$5,750.00	\$11,500.00	(\$10,500.00)
692.	MOBILIZATION	U	1.00	\$20,000.00	\$20,000.00	\$100,000.00	\$100,000.00	(\$80,000.00)
1002.1	REPAIRS OR REPLACEMENTS AS NEEDED - BRIDGE STRUCTURES	\$	20,000.00	\$1.00	\$20,000.00	\$1.00	\$20,000.00	\$0.00
1010.15	FUEL ADJUSTMENT	\$	40,250.00	\$1.00	\$40,250.00	\$1.00	\$40,250.00	\$0.00

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**Total:**

\$1,199,450.00

\$1,759,650.00

(\$560,200.00)