



THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION



William Cass, P.E.
Commissioner

David Rodrigue, P.E.
Assistant Commissioner

Andre Briere, Colonel, USAF (RET)
Deputy Commissioner

October 18, 2023

To Private Equipment Owners:

We hope your summer has gone well and you are planning to continue your equipment rental agreement with the NHDOT this winter. We realize that fuel prices and operating costs for your equipment continue to be unstable. The Department of Transportation has for a number of years attempted to alleviate some of these fluctuations by providing an added fuel adjustment to the hourly rental rate that reflected the rise in the fuel prices, as well as provide a 10 hour minimum payment/2 week pay period to our vendor to cover fixed costs, should the state experience a less severe winter. This year we will continue to maintain the past fuel adjustment payment and the 10 hour minimum payment duration all in hopes of maintaining a reasonable rate of compensation for our hired truck owners. These items are further described below:

- 1) Provide a minimum biweekly payment of 10 hours per 2-week pay period to the regularly scheduled hired trucks during the winter maintenance season, beginning November 3, 2023 through March 21, 2024 (10 periods). This payment would be based on the highest rate the equipment is typically used (i.e. Plowing or Plowing & Spreading) including operator and accessory equipment costs but not fuel adjustment (aka: Standby rate). However note that these hours will be adjusted for the hours actually worked during a two-week pay period.

For instance, if during a 2-week pay period a truck plowed for only 6 hours, the owner would be paid for 6 hours at their Plowing rate with fuel adjustment and an additional 4 hours at the "Standby" rate with no fuel adjustment. If a truck plowed for 12 hours, then 12 hours of Plowing with fuel adjustment would be paid and none of the 10-hour minimum at the "Standby" rate would apply due to exceeding 10-hour minimum for the pay period.

- 2) Provide an hourly adjustment for the cost of diesel fuel based on a base price of \$2.18/gallon. As a point of reference, the AAA fuel price for the current pay period (Ending *October 5, 2023*) is \$3.15, which would result in a fuel adjustment of \$4.21/hour added to the winter truck rates.

The Department, in maintaining these payments, sincerely hopes that we are providing the private truck owners with acceptable rental rates. The Department recognizes the importance of the work that all of you and your employees perform on our State roadways each winter and look forward to continuing this partnership well into the future. We hope that all of you can understand that the Department is faced with similar economic hardships and is providing what is available to continue this partnership.

We are, on a bi-weekly basis, tracking fuel prices throughout the year and you will see differences in the fuel adjustment rate over the winter season as fuel prices continue to remain unstable. This adjustment will be made for any hours that a hired equipment vendor is providing services that are paid a fuel adjustment (i.e. Plowing), effective immediately.

Effective October 18, 2023 NHDOT has increased the rates operators and equipment to include attachments by 15%. For non-CDL operators from \$20.00 to \$23.00 and CDL operators from \$23.00 to \$26.45. There is also an increase in the truck rate for plowing and for plowing and spreading and attachment rates. Please see the chart below that reflects the new truck rates with

the operator rate included, and the new attachment rates. New contracts will need to be written for each piece of equipment you have signed up with NHDOT this season due to the rate changes.

Gross Vehicle Weight Rating (GVWR)- Based on vehicle's door label, not vehicle registration	Prior to 10/18/23 plowing rate with operator	After 10/18/23 plowing rate with operator	Prior to 10/18/23 plowing and spreading rate with operator	After 10/18/23 plowing rate and spreading with operator
Below 12,000	\$54.21	\$62.34	\$58.64	\$67.44
12,000 to 25,999	\$58.84	\$67.67	\$64.54	\$74.22
26,000 to 43,999	\$72.86	\$83.79	\$80.45	\$92.52
44,000 and above	\$77.54	\$89.17	\$86.39	\$99.35

Attachments	Prior to 10/18/23	After 10/18/23	Prior to 10/18/23	After 10/18/23
	Hourly	Hourly	Monthly	Monthly
Description	Hourly	Hourly	Monthly	Monthly
One Way Snow plow	\$3.30	\$3.80	\$225.00	\$258.75
Reversible Snow Plow	\$4.40	\$5.06	\$300.00	\$345.00
Wing Plow	\$2.20	\$2.53	\$150.00	\$172.50
Spreader- up to 2 CY	N/A	N/A	\$288.75	\$332.06
Spreader- 2-1/4 CY to 5 CY	N/A	N/A	\$371.25	\$426.94
Spreader- 5 1/2 CY to 8 CY	N/A	N/A	\$495.00	\$569.25
Spreader- over 8 CY	N/A	N/A	\$577.50	\$664.13
Hydraulic Plow and/or Wing Hoist 2 ton and under	\$4.40	\$5.06	N/A	N/A
Hydraulic Plow and/or Wing Hoist over 2 ton	\$12.10	\$13.92	N/A	N/A
Electric/Hydraulic Hoist over 2 ton	\$4.40	\$5.06	N/A	N/A
Ground Speed Spreader Control System	\$8.58	\$9.87	N/A	N/A
Liquid Dispensing System-On/Off	\$2.20	\$2.53	N/A	N/A
Liquid Dispensing System-Ground Speed Controlled	\$3.85	\$4.43	N/A	N/A

Thank you again for your dedicated assistance in maintaining New Hampshire's roadways, we appreciate and value our partnership. Your efforts are appreciated by the traveling public and the Department.

Sincerely,



Michael Servetas, P.E.

Director of Operations

cc: Bureau of Highway Maintenance

Bureau of Turnpikes

Bureau of Programming and Community Assistance