# State of New Hampshire Banking Department

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2 In re the Matter of: )Case No.: 10-181 3 State of New Hampshire Banking Department, 4 Petitioner, 5 and 6 Prospect Mortgage, LLC, Prospect Holding Company ) 7 LLC, Prospect Management Services Corp (f/k/a ) Consent Order As to Named 8 ) Respondents Metrocities Services Corp.), Mark A. Filler, 9 Ronald Lee Bergum, Christina Marie Longo, Derek 10 Joseph "Dutch" Maranhas, Frederick Chapple Allard) 11 III, Jeffrey Heidtmann, John Bannister, John L. 12 Cabral, John E. Priest, Kevin Joseph Cuozzo, 13 Sadiki Pierre, Judy A. Weisman, Kevin Robert 14 Clark, Kevin Paul Wentzell, Joseph Scott Gannon, ) 15 Todd Zukowski, Joe Adamaitis, David Scott Bolton,) 16 Robert P. Ward, and Keyan Tramane Scott, 17 Respondents

CONSENT ORDER

The State of New Hampshire Banking Department (the "Department") finds and Orders as follows:

## Remaining Respondents

Prospect Mortgage, LLC ("Prospect Mortgage") is a limited liability company formed in the State of Delaware on September 24, 1998 and registered to conduct business in New Hampshire with the New Hampshire Secretary of State on August 9, 2001 with a principal office location

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- Prospect Holding Company LLC ("Prospect Holding") is the 99% direct owner of Prospect Mortgage and is a control person of Prospect Mortgage under RSA Chapter 397-A. Prospect Management Services Corp. (f/k/a Metrocities Services Corp.) ("Prospect Management") is the 1% direct owner and manager of Prospect Mortgage and is also a control person of Prospect Mortgage under RSA Chapter 397-A.
- 3. Mark Filler ("Filler") was the President and control person of Prospect Mortgage during the times material to this Consent Order. He remains a minority indirect owner, but is no longer an employee of Prospect Mortgage.
- 4. Ronald Lee Bergum ("Bergum") is the Chief Executive Officer and control person of Prospect Mortgage.
- 5. Christina Marie Longo ("Longo") is a Mortgage Loan Originator currently sponsored by Prospect Mortgage. The Nationwide Mortgage Licensing System & Registry ("NMLS") records indicate Longo was issued a Massachusetts Mortgage Loan Originator license on October 9, 2008.

  Longo has never held a New Hampshire Mortgage Loan Originator license.
- 6. Derek Joseph "Dutch" Maranhas ("Maranhas") is a Mortgage Loan
  Originator who was previously sponsored by Prospect Mortgage. NMLS

- The Frederick Chapple Allard III ("Allard") is a Mortgage Loan Originator who was previously sponsored by Prospect Mortgage (formerly Metrocities Mortgage, LLC). NMLS records indicate Allard was issued a Massachusetts Mortgage Loan Originator license on August 22, 2008 and has an approved status in Massachusetts. Allard has never held a New Hampshire Mortgage Loan Originator license.
- 8. Jeffrey Heidtmann ("Heidtmann") is a Mortgage Loan Originator who was previously sponsored by Prospect Mortgage. NMLS records indicate Heidtmann was issued a Connecticut Mortgage Loan Originator license on September 3, 2008. Heidtmann has never held a New Hampshire Mortgage Loan Originator license.
- John Bannister ("Bannister") is a Mortgage Loan Originator currently sponsored by Prospect Mortgage. NMLS records indicate Bannister was issued a Massachusetts Mortgage Loan Originator license on August 28, 2008 and has an expired license from Rhode Island. Bannister has never held a New Hampshire Mortgage Loan Originator license.
- 10. John L. Cabral ("Cabral") is a Mortgage Loan Originator currently sponsored by Prospect Mortgage. NMLS records indicate Cabral was issued a Massachusetts Mortgage Loan Originator license on October 23, 2008 and has an expired license from Rhode Island. Cabral has never held a New Hampshire Mortgage Loan Originator license.

11. John E. Priest ("Priest") is a Mortgage Loan Originator currently sponsored by Prospect Mortgage. NMLS records indicate Priest was issued a Massachusetts Mortgage Loan Originator license on October 9, 2008. Priest has never held a New Hampshire Mortgage Loan Originator license.

- 12. Kevin Joseph Cuozzo ("Cuozzo") is a Mortgage Loan Originator who was previously sponsored by Prospect Mortgage (formerly Metrocities Mortgage, LLC). NMLS records indicate Cuozzo was issued a Massachusetts Mortgage Loan Originator license on October 3, 2008, which expired on January 1, 2010. Cuozzo has never held a New Hampshire Mortgage Loan Originator license.
- 13. Sadiki Pierre ("Pierre") is a Mortgage Loan Originator was previously sponsored by Prospect Mortgage. NMLS records indicate Pierre was issued a New York Mortgage Loan Originator license on May 14, 2010, which is currently in approved-inactive status. Pierre has never held a New Hampshire Mortgage Loan Originator license.
- 14. Judy A. Weisman ("Weisman") was a New Hampshire Mortgage Loan Originator licensed from April 1, 2009, voluntarily surrendered the license on November 3, 2009 and who was sponsored by Prospect Mortgage. NMLS records indicate Weisman has been a licensed California Mortgage Loan Originator since June 17, 2010, surrendered the license in 11 other states and let the license expire in two other states.
- 15. Kevin Robert Clark ("Clark") was a Mortgage Loan Originator previously sponsored by Prospect Mortgage. NMLS records indicate Clark was issued

- 16. Kevin Paul Wentzell ("Wentzell") is a Mortgage Loan Originator currently sponsored by Prospect Mortgage. NMLS records indicate Wentzell was issued a Massachusetts Mortgage Loan Originator license on October 9, 2008. Wentzell has never held a New Hampshire Mortgage Loan Originator license.
- 17. Joseph Scott Gannon ("Gannon") is a Mortgage Loan Originator currently sponsored by Prospect Mortgage. NMLS records indicate Gannon was issued a Massachusetts Mortgage Loan Originator license on October 25, 2008 and a New Hampshire Mortgage Loan Originator license on January 17, 2012.
- 18. Todd Zukowski ("Zukowski") is a Mortgage Loan Originator currently sponsored by Prospect Mortgage (formerly Metrocities Mortgage, LLC).

  NMLS records indicate Zukowski was issued a Massachusetts Mortgage Loan Originator license on October 31, 2008 with an expired Rhode Island license. Zukowski has never held a New Hampshire Mortgage Loan Originator license.
- 19. Joe Adamaitis ("Adamaitis") is a Mortgage Loan Originator who worked for Prospect Mortgage but was not sponsored by Prospect Mortgage.

  NMLS records indicate Adamaitis was issued a Florida Mortgage Loan Originator license on January 3, 2011.
- 24 20. David Scott Bolton ("Bolton") is a Mortgage Loan Originator who was previously sponsored by Prospect Mortgage. NMLS records indicate

- 21. Robert P. Ward ("Ward") was an employee of Prospect Mortgage from

  January 1, 2009 until March 1, 2011. Ward was an area manager, then a

  regional operations manager in Southern Florida. NMLS records indicate

  Ward has never held a Mortgage Loan Originator License in any state.
- 22. Keyan Tramane Scott ("Scott") is a Mortgage Loan Originator currently sponsored by Prospect Mortgage. NMLS records indicate Scott has been a licensed New Hampshire Mortgage Loan Originator since April 1, 2009 and is currently licensed in 25 other states.
- 23. Prospect Mortgage, Prospect Holding and Prospect Management are hereby collectively known as "Prospect Mortgage."
- 14 24. The above named Mortgage Loan Originators are hereby collectively known as "Originators."
- 25. Prospect Mortgage, Filler, Bergum and the Originators are hereby collectively known as "Named Respondents."

### Jurisdiction

- 26. The Department is authorized to regulate mortgage bankers pursuant to RSA Chapter 397-A. RSA 397-A:2.
  - 27. The Commissioner has jurisdiction to issue orders to show cause and to cease and desist from violations under RSA Chapter 397-A and to revoke, deny, or suspend a license of a licensee and/or assess penalties pursuant to RSA Chapter 397-A. RSA 397-A:17, RSA 397-A:18 and RSA 397-A:21.

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28. On July 25, 2011, the Department issued an Order to Show Cause and Cease and Desist against the Respondents, alleging, among other allegations, unlicensed mortgage loan originator activity and unlicensed branch office activity.

29. Based on information provided by Prospect Mortgage as part of an examination commenced on September 14, 2009 ("First Examination"), the Department alleges that from April 1, 2009 to January 26, 2010, Prospect Mortgage allowed its Originators not licensed in New Hampshire to originate New Hampshire residential mortgage loans by utilizing the credentials of Originators licensed in New Hampshire.

Based on such information, the Department has further alleged that from April 1, 2009 to January 26, 2010, Respondents conducted or facilitated unlicensed mortgage loan originator activity for twenty-nine (29) New Hampshire consumers and a certain number of those Originators collected fees for such residential mortgage loan origination activity in the total amount of \$46,185.41 as follows:

Consumer 1:\$100.00 Consumer 11:\$1,314.11 Consumer 21:\$1,199.00 Consumer 12:\$936.00 Consumer 22:\$100.00 Consumer 2:\$571.24 Consumer 3:\$1,024.82 Consumer 13:\$555.59 Consumer 23:\$1,874.88 Consumer 4:\$984.86 Consumer 14:\$910.00 Consumer 24:\$628.00 Consumer 5:\$2,331.59 Consumer 15:\$2,218.60 Consumer 25:\$1,714.00 Consumer 6:\$2,723.64 Consumer 16:\$877.14 Consumer 26:\$1,277.31 Consumer 7:\$856.05 Consumer 17:\$1,936.76 Consumer 27:\$889.67 Consumer 18:\$2,813.00 Consumer 28:\$4,368.50 Consumer 8:\$1,439.32

30. None of the Originators who are not licensed in New Hampshire had taken and passed the New Hampshire Mortgage Loan Originator Examination.

- 31. Prospect Mortgage's Newton, Massachusetts branch office was licensed by the Department from August 17, 2009 through November 13, 2009.

  Based on information provided by Prospect Mortgage in the First Examination, the Department alleges that unlicensed New Hampshire residential mortgage loan activity occurred at the Newton, Massachusetts branch office before August 17, 2009 and after November 13, 2009, where at least nine (9) residential consumer loans were originated.
- 32. Based on the foregoing, the Department alleges that Prospect Mortgage failed to properly supervise certain of its employees and branch offices from April 1, 2009 to January 26, 2010.
  - 3. A second examination of Prospect Mortgage commenced on January 18, 2012 ("Second Examination"). During this examination, the Department determined that Prospect Mortgage had failed to retain certain original records or documents in violation of RSA 397-A:11, IV. The Department also determined that Prospect Mortgage had failed to audit all of its Dover and Portsmouth, New Hampshire branch offices in 2011 in violation of its Branch Office Audit Policy adopted on April 7, 2011.
- 34. The Department acknowledges that Prospect Mortgage had submitted

information demonstrating that it adopted policies and procedures which are still in place to ensure unlicensed mortgage loan origination activity does not occur and no branch offices remain unlicensed.

35. During the request for information, Respondents cooperated with the Department and explained the circumstances around the aforementioned stated violations.

#### Governing Law and Penalties

36. Respondents are "Persons" as defined by RSA 397-A:1,XVIII.

- 10 37. The Originators are "Mortgage Loan Originators" as defined by RSA 397-11 A:1,XVII.
  - 38. Respondents may be assessed an administrative fine not to exceed \$2,500.00 for each violation of RSA Chapter 397-A. RSA 397-A:21, IV and V.

## Respondents' Consent

- 39. The Named Respondents hereby acknowledge that were an administrative hearing to be held in this matter, the Department would introduce evidence attempting to demonstrate that Respondents conducted activity that violated RSA Chapter 397-A as mentioned above.
  - O. Respondents have voluntarily entered into this Consent Order without reliance upon any discussions between the Department and Respondents, without promise of a benefit of any kind (other than concessions contained in this Consent Order), and without threats, force, intimidation, or coercion of any kind. Respondents further acknowledge their understanding of the nature of the allegations set forth in this

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Respondents hereby acknowledge, understand, and agree that they have the right to notice, hearing, and/or a civil action and hereby waive said rights.

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#### Order

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- Whereas pursuant to RSA 397-A:20, VI, this Consent Order is necessary, 42. appropriate and in the public interest and consistent with the intent and purposes of New Hampshire banking laws, the Department orders as follows:
  - a. Pursuant to RSA 397-A:17,II(a) and (b) and RSA Chapter 397-A, the Respondents shall not conduct, aid and abet unlicensed mortgage loan origination activity in New Hampshire and from violating RSA Chapter 397-A;
  - b. Respondents shall retain original documents in the same form in which they were obtained or created by Prospect Mortgage for a period of at least 3 years after the loan is closed, and shall comply with all other requirements of RSA 397-A:11, except that if the provisions of RSA 397-A:11 are amended or rules are adopted pursuant thereto which institute a different requirement for the retention of original documents, Respondents shall thereafter abide by those requirements;
  - c. Respondents shall comply with Prospect Mortgage's Branch Office Audit Policy;
  - d. Prospect Mortgage shall reimburse Consumers 1 through 29 the fees charged as described in Paragraph 29 above, payable

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contemporaneously with the effective date of this Consent Order, which is upon the Commissioner's signature. These consumer checks shall be bank check or guaranteed funds and made payable to each individual consumer and submitted directly to each consumer via first class mail by Prospect Mortgage.

- (1). Each check shall be accompanied by written correspondence containing only the following language: "This refund check is being sent to you pursuant to a public consent order that Prospect Mortgage, LLC and other persons entered into with the New Hampshire Banking Department. may find a copy of the public consent order on the Banking Department's website www.nh.gov/banking/orders/enforcement/index.htm by searching for Docket #10-181. For further questions, please contact the New Hampshire Banking Department at (603) 271-3561;"
- (2). Any verbal communications with consumers about the restitution shall be limited to the language found in the written correspondence, and the Prospect Mortgage shall refer the consumer to the Department for further information;
- (3). Prospect Mortgage shall also forward to the Department copies of all cancelled checks or copies of cancelled check images. Such images may be forward in batches on a monthly basis by Prospect Mortgage;
- (4). Prospect Mortgage shall make a second attempt to locate the consumer, if the address to which the restitution check

is mailed is no longer valid. Such attempt shall be documented and reported to the Department;

- (5). Prospect Mortgage shall follow up at least once with any consumer who does not cash the check within three months of receipt. Such follow up shall be documented and reported to the Department; and
- (6). If, after six months, a consumer has failed to cash or deposit the restitution check, Prospect Mortgage shall begin the process to escheat the funds to the New Hampshire State Treasurer's Abandoned Property division. Such process shall be documented and reported to the Department. The process of escheatment may begin prior to six months, if so approved or directed by the Department;
- e. Prospect Mortgage shall pay to the Department \$55,000.00 in administrative penalties, payable contemporaneously with Respondents' signing of this Consent Order. The check shall be bank check or guaranteed funds and made payable to "State of New Hampshire."
- 43. This Consent Order may be revoked as to any Respondent and the Department may pursue any and all remedies available under law against such Respondent, if the Department later finds that such Respondent knowingly or willfully withheld information used and relied upon in this Consent Order.
- 44. This Consent Order is binding on all heirs, assigns, and/or successors in interest.

1	45. This Consent Order shall become effective upon the date the
2	Commissioner signs this Consent Order, providing the Department has
3	confirmed the receipt of payments referenced in Paragraphs 40.d. and
4	40.e. herein.
5	46. Once this Consent Order is effective, the Department agrees not to
6	seek further reimbursement, refunds, penalties, fines, costs, or fees
7	regarding the facts or allegations of violations contained herein.
8	47. For any person or entity not a party to this Consent Order, this
9	Consent Order does not create any private rights or remedies against
LO	the Respondents, create any liability for the Respondents or limit
11	defenses of Respondents to any claims.
12	WHEREFORE, based on the foregoing, we have set our hands to this Consent
13	Order, effective upon its execution by Ronald A. Wilbur, Bank Commissioner.
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15	Recommended this <u>18th</u> day of <u>July</u> , 2012 by
16	/s/
L7	Maryam Torben Desfosses, Hearings Examiner, Banking Department
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Executed this 23rd day of July, 2012 by /s/ John D. Socknat, Esq., on behalf of Prospect Mortgage, Prospect Holding, Prospect Management, Longo, Maranhas, Allard, Heidtmann, Bannister, Cabral, Priest, Cuozzo, Pierre, Weisman, Clark, Wentzell, Gannon, Zukowski, Adamaitis, Bolton, Ward and Scott. [REMAINDER OF PAGE INTENTIONALLY LEFT BLANK] 

Executed this 23rd day of July, 2012 by /s/ W. John Funk, Esq., on behalf of Filler and Bergum. [REMAINDER OF PAGE INTENTIONALLY LEFT BLANK] 

1	SO ORDERED.
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3	Glenn A. Perlow for Dated: 7/24/12 Ronald A. Wilbur,
4	Bank Commissioner
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