In re the Matter of:

State of New Hampshire Banking

Department,

Petitioner,

Petitioner,

Order to Show Cause and Cease and Desist

and

Northway Financial Corporation Ltd.

(a/k/a Northway Broker Ltd, a/k/a

Zip19.com, a/k/a GreenPicket.com,

a/k/a CashTransferCenters.com, a/k/a

Sonicpayday.com),

Respondent

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Case No.: 08-440
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Caylon:

Order to Show Cause and

Ocease and Desist

# NOTICE OF ORDER TO SHOW CAUSE AND CEASE AND DESIST ("ORDER")

- 1. This Order commences an adjudicative proceeding under the provisions of RSA Chapter 399-A (including RSA 399-A:7,I and II, RSA 399-A:8,I and RSA 399-A:16,IV) and RSA Chapter 541-A.
- 2. The Commissioner may impose administrative penalties of up to \$2,500.00 for each violation. RSA 399-A:18,V and VI.

## RESPONDENT

3. Northway Financial Corporation Ltd. (a/k/a Northway Broker Ltd, a/k/a Zip19.com, a/k/a GreenPicket.com, a/k/a CashTransferCenters.com, a/k/a Sonicpayday.com) ("Respondent Northway") is a corporation located in Sliema, Malta. The Better Business Bureau has Respondent Northway located in Sliema, Malta; British Columbia, Canada; and Manitoba, Canada. Respondent Northway is not registered with the New Hampshire Secretary of State. Respondent Northway is a "Person." RSA 399-A:1,XII.

4. The New Hampshire Banking Department ("Department") records indicate Respondent Northway has never held a PayDay or Small Loan Lender license with the Department.

# RIGHT TO REQUEST A HEARING

- 5. Respondent has a right to request a hearing on this Order. A hearing shall be held not later than ten (10) days after the Commissioner receives the Respondent's written request for a hearing. Respondent may request a hearing and waive the ten (10) day hearing requirement. The hearing shall comply with RSA Chapter 541-A. RSA 399-A:7 and RSA 399-A:8.
- 6. If any person fails to request a hearing within thirty (30) days of receiving this Order, then such person shall be deemed in default, and the Order shall, on the thirty-first (31st) day, become permanent, all allegations may be deemed true, and shall remain in full force and effect until modified or vacated by the Commissioner for good cause shown. RSA 399-A:7 and RSA 399-A:8.
- 7. A default may result in administrative fines as described in Paragraph 2 above.

# STATEMENT OF ALLEGATIONS

## Consumer A:

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- 20 8. On May 14, 2008 the Department received a complaint from a New
- 21 Hampshire consumer ("Consumer A") against Respondent concerning a payday or
- 22 | small loan.
- 23 9. On April 4, 2007, Respondent issued Consumer A the payday or small
- 24 | loan in the amount of \$200.00, in violation of RSA 399-A:2,I.
- 25 | 10. Respondent deducted \$254.00 from Consumer A's bank account eight (8)

- 1 days later in violation of RSA 399-A:11, XI and RSA 399-A:13, I. Consumer A
- 2 | should be entitled to a refund of \$54.00, the amount over the \$200.00
- 3 | originally borrowed.
- 4 | 11. On April 16, 2007, Respondent issued Consumer A the payday or small
- 5 | loan in the amount of \$300.00, in violation of RSA 399-A:2,I, and RSA 399-
- 6 | A:13 XIX.
- 7 | 12. Respondent attempted to deduct funds from Consumer A's checking
- 8 | account six (6) times over the course of a month causing \$210.00 in bank
- 9 | fees.

# 10 | Consumer B:

- 11 | 13. On March 13, 2008 the Department received a complaint from a New
- 12 | Hampshire consumer ("Consumer B") against Respondent concerning a payday or
- 13 | small loan.
- 14 | 14. Respondent issued Consumer B the payday or small loan, in violation of
- 15 | RSA 399-A:2,I.

## 16 | Consumer C:

- 17 | 15. On April 27, 2009 the Department received a complaint from a New
- 18 | Hampshire consumer ("Consumer C") against Respondent concerning a payday or
- 19 | small loan.
- 20 | 16. On August 15, 2008, Respondent issued Consumer C the payday or small
- 21 | loan in the amount of \$1400.00, in violation of RSA 399-A:2,I and RSA 399-
- 22 | A:13, VI. The annual percentage rate for this loan was 703.93% in violation
- 23 of RSA 399-A:13,XX. The loan agreement did not provide notice to the
- 24 | consumer that a complaint may be filed with the commissioner in violation of
- 25 | RSA 399-A:11,XIV.

- 1 | 17. Respondent deducted \$1778.00 from Consumer C's bank account over the
- 2 course of 2 weeks in violation of RSA 399-A:11,XI and RSA 399-A:13,I.
- 3 | Consumer C should be entitled to a refund of \$378.00, the amount over the
- 4 || \$1400.00 originally borrowed.

## 5 | Consumer D:

- 6 | 18. On or about November 28, 2007 the Department received a complaint from
- 7 || a New Hampshire consumer ("Consumer D") against Respondent concerning a
- 8 | payday or small loan.
- 9 | 19. Respondent issued Consumer D the payday or small loan in the amount of
- 10 | \$700.00, in violation of RSA 399-A:2,I and RSA 399-A:13,VI.

## 11 | Consumer E:

- 12 | 20. On October 29, 2010 the Department received a complaint from a New
- 13 | Hampshire consumer ("Consumer E") against Respondent concerning a payday or
- 14 | small loan.
- 15 | 21. On November 10, 2009, Respondent issued Consumer E the payday or small
- 16 | loan in the amount of \$300.00, in violation of RSA 399-A:2,I.

## 17 | Consumer F:

- 18 | 22. On November 4, 2010 the Department received a complaint from a New
- 19 | Hampshire consumer ("Consumer F") against Respondent concerning a payday or
- 20 | small loan.
- 21 | 23. On March 4, 2008 Respondent issued Consumer F the payday or small loan
- 22 | in the amount of \$200.00, in violation of RSA 399-A:2,I.
- 23 | 24. Respondent deducted \$239.96 from Consumer F's bank account three (3)
- 24 | days later in violation of RSA 399-A:11,XI and RSA 399-A:13,I. Consumer F
- 25 | should be entitled to a refund of \$39.96, the amount over the \$200.00

- 1 | originally borrowed.
- 2 25. On April 18, 2008 Respondent issued Consumer F the payday or small
- 3 | loan in the amount of \$300.00, in violation of RSA 399-A:2,I and RSA 399-
- 4 || A:13,XIX.
- 5 | 26. Respondent deducted \$359.95 from Consumer F's bank account fourteen
- 6 | (14) days later in violation of RSA 399-A:11,XI and RSA 399-A:13,I. Consumer
- 7 || F should be entitled to a refund of \$59.95, the amount over the \$300.00
- 8 | originally borrowed.
- 9 | 27. On May 16, 2008 Respondent issued Consumer F the payday or small loan
- 10 | in the amount of \$300.00, in violation of RSA 399-A:2,I and RSA 399-
- 11 | A:13, XIX. The annual percentage rate for this loan was 520.91% in violation
- 12 of RSA 399-A:13,XX. The loan agreement did not provide notice to the
- 13 | consumer that a complaint may be filed with the commissioner in violation of
- 14 | RSA 399-A:11,XIV.

## || Consumer G:

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- 16 28. On May 24, 2011 the Department received a complaint from a New
- 17 | Hampshire consumer ("Consumer G") against Respondent concerning a payday or
- 18 | small loan.
- 19 29. On March 16, 2010, Respondent issued Consumer G the payday or small
- 20 | loan in the amount of \$1300.00, in violation of RSA 399-A:2,I and RSA 399-
- 21 | A:13, VI. The annual percentage rate for this loan was 657.45% in violation
- 22 | of RSA 399-A:13,XX.
- 23 30. On June 15, 2010, Respondent issued Consumer G the payday or small
- 24 | loan in the amount of \$1300.00, in violation of RSA 399-A:2,I and RSA 399-
- 25 | A:13, VI. The annual percentage rate for this loan was 657.45% in violation

- 1 | of RSA 399-A:13,XX.
- 2 | 31. On October 15, 2010, Respondent issued Consumer G the payday or small
- 3 loan in the amount of \$1300.00, in violation of RSA 399-A:2,I and RSA 399-
- 4 | A:13, VI. The annual percentage rate for this loan was 657.45% in violation
- 5 | of RSA 399-A:13,XX.
- 6 | 32. On November 15, 2010, Respondent issued Consumer G the payday or small
- 7 | loan in the amount of \$1300.00, in violation of RSA 399-A:2,I, RSA 399-
- 8 | A:13, VI and RSA 399-A:13, XIX. The annual percentage rate for this loan was
- 9 | 657.45% in violation of RSA 399-A:13,XX.
- 10 | 33. On March 3, 2011, Respondent issued Consumer G the payday or small
- 11 | loan in the amount of \$1300.00, in violation of RSA 399-A:2,I and RSA 399-
- 12 | A:13, VI. The annual percentage rate for this loan was 657.45% in violation
- 13 | of RSA 399-A:13,XX.
- 14 | 34. On May 16, 2011, Respondent issued Consumer G the payday or small loan
- 15 | in the amount of \$1300.00, in violation of RSA 399-A:2,I and RSA 399-
- 16 A:13, VI. The annual percentage rate for this loan was 657.45% in violation
- 17 of RSA 399-A:13,XX. The loan agreement did not provide notice to the
- 18 | consumer that a complaint may be filed with the commissioner in violation of
- 19 | RSA 399-A:11,XIV.

## 20 | Correspondence:

- 21 | 35. On March 13, 2008, the Department sent a letter via U.S. Certified
- 22 | Mail return receipt requested to Respondent at the Sliema, Malta address
- 23 suggesting it apply for licensure with the Department and resolution of a
- 24 consumer complaint. Respondent received the correspondence on March 24,
- 25 | 2008. The Department did not receive a response to this correspondence from

- 1 | Respondent.
- 2 36. On August 5, 2008, the Department sent a letter via U.S. Certified
- 3 | Mail return receipt requested to Respondent at the Oakes, Pennsylvania
- 4 | address suggesting it apply for licensure with the Department. Respondent
- 5 | received the correspondence on August 8, 2008. The Department did not
- 6 | receive a response to this correspondence from Respondent.
- 7 | 37. On September 26, 2008, the Department sent a letter via U.S. Certified
- 8 | Mail return receipt requested to Respondent at the Sliema, Malta address
- 9 | suggesting it apply for licensure with the Department.
- 10 38. On October 28, 2008, the Department received a letter from GVTH
- 11 | Advocates indicating that they represented the Respondent. The
- 12 | correspondence indicated that the Respondent believed it was not subject to
- 13 | New Hampshire RSA 399-A because it was a financial institution that operated
- 14 | outside of the United States.
- 15 | 39. On October 9, 2009, the Department sent a letter via U.S. Mail to
- 16 | Respondent at the Sliema, Malta address suggesting it apply for licensure
- 17 | with the Department. The Department never received the letter back from the
- 18 U.S. Post Office. The Department did not receive a response to this
- 19 | correspondence from Respondent.
- 20 40. On January 18, 2011, the Department sent a letter via U.S. Mail to
- 21 | Respondent at the Sliema, Malta address and the British Columbia, Canada
- 22 | address suggesting it apply for licensure with the Department, requesting
- 23 documentation regarding New Hampshire consumer activity, and resolution of
- 24 | the consumer complaints.
- 25 | 41. On February 2, 2011, the Department received a letter from Simon

1	Tortell and Associates indicating that they represented the Respondent. The
2	correspondence indicated that the Respondent believed it was not subject to
3	New Hampshire RSA 399-A because it was a financial institution that operated
4	outside of the United States.
5	42. On March 4, 2011, the Department sent a letter via U.S. Mail to
6	Respondent with five (5) consumer complaints.
7	43. To date, Respondent has active websites and has not specifically
8	excluded New Hampshire from the states in which it offers payday or small
9	loans. The Respondent has not satisfactorily addressed the consumer
10	complaints that have been forwarded to it. The Respondent has not provided
11	the Department with the requested documents in violation of RSA 399-A:10,II.
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13	/s/ August 18, 2011
14	Ryan McFarland Date Hearings Examiner
15	ORDER
16	44. I hereby find as follows:
17	a. Pursuant to RSA 399-A:7,I and II, the facts as alleged above, if
18	true, show Respondent is operating or has operated in violation of RSA
19	Chapter 399-A and form the legal basis for this Order;
20	b. Pursuant to 399-A:16,VI, this Order is necessary and appropriate
21	to the public interest and for the protection of consumers and consistent
22	with the purpose and intent of New Hampshire banking laws;
23	c. The Department finds pursuant to RSA 399-A:8,I, reasonable cause

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d. Pursuant to RSA 399-A:7,I and II and RSA 399-A:8,I, if

24 | to issue an order to cease and desist; and

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Respondent fails to respond to this Order and/or defaults then all facts as alleged herein are deemed as true.

# 45. Accordingly, it is hereby ORDERED that:

- a. Respondent shall cease and desist from violating RSA Chapter 399-A and rules or orders thereunder;
- b. Respondent shall immediately provide the Department a list of all New Hampshire consumers for whom Respondent has given payday or small loans and a status of those accounts. This list must include the names and contact information of the New Hampshire consumers, along with monies charged, collected and waived (if applicable). The list shall also be accompanied by all contracts, checks to and from the consumer and any other documents in the New Hampshire consumers' files;
- c. Respondent shall show cause why the Commissioner should not enter an order of rescission, restitution, or disgorgement of profits, including at a minimum restitution of \$264.00 (for Consumer A), \$378.00 (for Consumer C), \$99.91 (for Consumer F), and restitution for Consumer B, Consumer D, Consumer E, and Consumer G if applicable;
- d. Respondent shall show cause why an administrative fine of up to a maximum of \$2,500.00 per violation should not be imposed as follows:

# (1). Respondent Northway:

Violation #1: Unlicensed payday or small loan activity (RSA 399-A:2,I) - 15 Counts;

Violation #2: Charging additional fees on a loan (RSA 399A:11,XI)) - 4 Counts;

Violation #3: Charging additional fees on a loan (RSA 399-

1 A:13,I) - 4 Counts;Violation #4: Making multiple payday loans to a borrower 2 within sixty days (RSA 399-A:13,XIX) - 4 counts; 3 Violation #5: Failure to provide requested documents (RSA 4 399-A:10,II) - 1 count; 5 Violation #6: Failure to provide notice to consumers that 6 a complaint may be filed with the commissioner (RSA 399-7 A:11,XIV) - 3 counts; 8 Violation #7: Making a payday with a principal amount 9 10 greater than \$500.00 (RSA 399-A:13, VI) - 8 counts; Violation #8: Making a payday loan with an Annual 11 Percentage Rate in excess of 36 percent per year (RSA 399-12 A:13,XX) - 8 counts; 13 14 Nothing in this Order: (1). shall prevent the Department from taking any further 15 administrative and legal action as necessary under New Hampshire law; and 16 (2). shall prevent the New Hampshire Office of the Attorney 17 18 General from bringing an action against the above named Respondent in any New Hampshire superior court, with or without prior administrative action by 19 the Commissioner. 20 21 SO ORDERED. 22 Dated: August 19, 2011 23 /s/ RONALD A. WILBUR BANK COMMISSIONER 25